

# Anritsu's Value Creation Model

## 120 Years of History

1900                      1950                      1975                      2000

### Wireless communications~Mobile measurement

**Quality assurance for microwave telecommunications equipment**  
Contributed to the installation of NTT's microwave systems linking Tokyo and Osaka

**Signaling tester**  
Contributed to realization of the third-generation mobile virtual network and the rapid spread of service area



**TYK-type wireless telephones**  
Became pioneer in commercializing wireless telephone sets, thus contributing to making safe navigation through Ise Bay possible

**Measuring devices for all tests in mobile device development**  
PDC terminal measuring devices contributed to spreading digital mobiles in Japan

Over 120 years—  
Building our brand through innovation and earning trust as well as creating cutting-edge core technologies

(Telecommunications, test and measurement, high frequency transmission, fiber optics, and sensors)

### Japan "firsts" and world "firsts" that changed society

**TV broadcasting equipment**  
Developed TV broadcasting equipment in response to requests from Japan's father of TV, Dr. Kenjiro Takayanagi

**Cable loss tester**  
World's first handheld measurement device for maintenance and management of wireless networks



**Radio receivers**  
Japan's first radio receiver

**Bit error tester**  
Featured fastest error detection in the world, thus contributing to the stability of communications

Expanding our management resources and customer support system to the global market

Contributing to Build a Safe, Secure, and Comfortable Society

Maintaining Harmony with the Global Socio-Economy

Promoting Global Environmental Protection

Promoting Communications

Advanced capabilities

Innovative

Original & High Level

### Wireline communications~Network Infrastructure Measurement

**Semiconductor laser**  
Began in-house development of key devices to support the coming age of optical communications

**Quality assurance for optical communications equipment**  
Contributed to the spread of ultra-high-speed Internet and broadband communications



**Automatic public telephone unit**  
The first public telephone installed in Japan

**Optical fiber damage inspection equipment**  
Searches for damage to optical fiber and supports communications security

Stable financial base to deal with changes in the operating environment



Company Philosophy

Sources of Anritsu value

Anritsu's corporate mission

Continuous Growth with Sustainable Superior Profits

# 2020 VISION

## Financial capital

- **Management with awareness of the cost of capital**
- Management for improving ROE and ACE (Original Anritsu KPI for increasing corporate value)
- Adoption of International Financial Reporting Standards (IFRS)

## Manufactured capital

- **Global supply chain system**
- Realize stable global procurement and production systems through partnership with business associates
- Create risk management systems for the overall value chain
- Global development of service and support centers with close ties to the local regions of our customers

## Intellectual capital

- **120 years of accumulated knowledge and innovation**
- R&D system with centers in Japan, the United States, Europe, and Asia
- Global customer support systems
- Management systems for quality, safety, and the environment

## Human capital

- **Fusion of global and local team management**
- Corporate governance system that contributes to increasing corporate value
- Professional human resources around the globe
- High level of compliance awareness and satisfaction among employees and customers

## Social and relationship capital

- **CSR management awarded as "A Sincere Corporation"**
- The Anritsu Group's Corporate Behavior Charter and Code of Conduct
- Trust in the Anritsu brand
- Partnering with our customers

## Natural capital

- **Environmental management through life-cycle thinking**
- Environmental management in the global organization
- Realization of high environmental efficiency and performance
- Implementation of life-cycle assessment in all product development

## Test and Measurement business

Supporting broadband services

Contributed to ongoing development of smartphone terminals  
**MOBILE**

Supporting wireline and wireless infrastructure  
**NETWORK INFRASTRUCTURE**

Evaluation of electronic devices that support daily life  
**ELECTRONICS**

## Industrial automation

Support safety and security in the food product business through devices to detect foreign matter

## Information and communications services and devices

Realized broadband services

## Business Origination

Building the society of the future through innovation

Increasing corporate value

Anritsu's strengths

Anritsu's businesses contribute to society and stakeholders