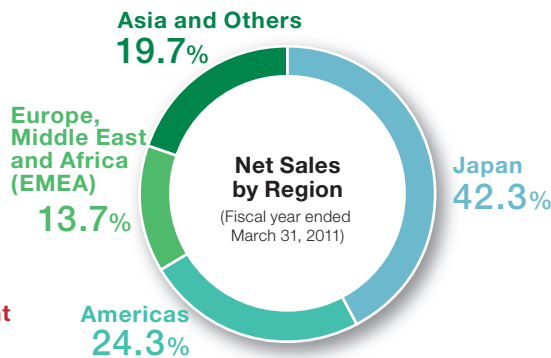
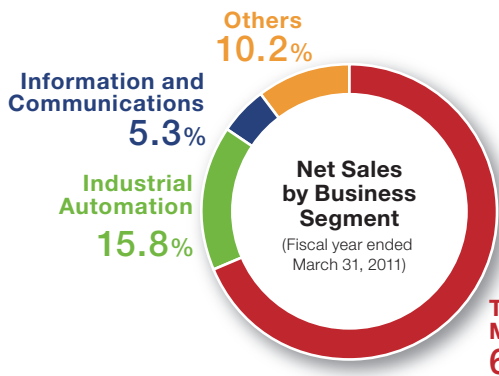


Anritsu at a Glance





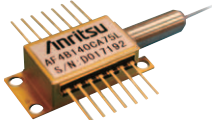
Web

Please visit our website for additional details.



Notes: 1. Figures for Others include eliminations and corporate.

2. The classification of the precision measurement business was changed from Others to Industrial Automation as of April 2011.

Market Trends	Customers and Solutions	Strengths	Main Products
<p>Test and Measurement</p> <p>Mobile Phone Market</p> <ul style="list-style-type: none"> Commercialization of LTE Commitments to deploy LTE: 166 telecom carriers Global growth of smartphones <p>Network Infrastructure Market</p> <ul style="list-style-type: none"> Strengthening and upgrading of mobile backhaul to address shortage of transmission capacity Acceleration and capacity expansion with 40Gbit/s and 100Gbit/s backbone networks Rising demand for network quality assurance <p>Electronics Market</p> <ul style="list-style-type: none"> Expanded production of electronic components for car electronics, digital household appliances, etc. Base station expansion 	<p>Customers</p> <ul style="list-style-type: none"> Chipset manufacturers, mobile phone handset manufacturers, IT-related service providers and telecom carriers <p>Solutions</p> <ul style="list-style-type: none"> Measurement for mobile phone handset development, conformance and production use <p>Customers</p> <ul style="list-style-type: none"> Telecom carriers, telecom network construction companies and telecommunications equipment manufacturers <p>Solutions</p> <ul style="list-style-type: none"> Optical, digital and IP measurement Base station measurement Service assurance <p>Customers</p> <ul style="list-style-type: none"> Electronic components manufacturers, telecommunications equipment manufacturers, etc. <p>Solutions</p> <ul style="list-style-type: none"> General purpose measurement (signal generators, spectrum analyzers, etc.) 	<ul style="list-style-type: none"> Approximately 50% global market share for measuring instruments for LTE development Conformance testing, interoperability testing Global customer support <ul style="list-style-type: none"> 70-80% global market share for handheld measuring instruments for base stations Wireless and wireline test and measurement technologies <ul style="list-style-type: none"> Wireline and wireless test and measurement technologies Meets customer requirements by expanding product lineup and applications 	 <p>MT8820C Radio Communication Analyzer (supporting LTE)</p>  <p>MT822x Base Station Analyzer (supporting LTE)</p>
<p>Industrial Automation</p> <ul style="list-style-type: none"> Japan Stable demand for quality control inspections Overseas (Asia) Increased demand for weight inspection for food and pharmaceuticals (Europe and the Americas) Heightened demand for detection of alien materials in food 	<p>Customers</p> <ul style="list-style-type: none"> Food, pharmaceutical and cosmetics manufacturers <p>Solutions</p> <ul style="list-style-type: none"> Quality control inspection equipment for food, pharmaceuticals and cosmetics (X-ray inspection systems for detecting alien materials, checkweighers, etc.) 	<ul style="list-style-type: none"> High-precision X-ray analysis technologies Signal and image processing technologies Overseas production at Thai Plant 	 <p>X-ray inspection systems</p>
<p>Information and Communications</p> <ul style="list-style-type: none"> Stable demand for video monitoring for rivers, dams and public facilities Rising demand for disaster prevention and disaster communications Growth of IP network traffic 	<p>Customers</p> <ul style="list-style-type: none"> Government offices, municipal governments, private sector (financial institutions, etc.) <p>Solutions</p> <ul style="list-style-type: none"> Systems related to upgrading public infrastructure Bandwidth controllers for enhancing network quality 	<ul style="list-style-type: none"> Business collaboration with system integrators and trading companies Provides one-stop video monitoring solutions 	 <p>PureFlow® Series bandwidth controllers</p>
<p>Services and Others</p> <ul style="list-style-type: none"> Increased demand for optical devices used in network infrastructure 	<p>Customers</p> <ul style="list-style-type: none"> Electrical equipment manufacturers, telecommunications equipment manufacturers, etc. <p>Solutions</p> <ul style="list-style-type: none"> Optical devices, ultra-high-speed devices, etc. 	<ul style="list-style-type: none"> Technologies to produce sophisticated devices Monolithic microwave integrated circuit (MMIC) technologies 	 <p>Laser diodes</p>