

11-Year Summary of Selected Financial/Nonfinancial

ANRITSU CORPORATION AND CONSOLIDATED SUBSIDIARIES Years ended March 31, 2009-2019.

Japanese Generally Accepted Accounting Principles ("J-GAAP") →

Financial information	Millions of yen			
	FY2008	FY2009	FY2010	FY2011
For the year:				
Revenue	83,940	73,548	77,853	93,586
Cost of sales	52,005	42,707	43,033	49,384
Gross profit	31,934	30,840	34,819	44,202
Selling, general and administrative expenses	31,029	26,257	27,825	29,787
Operating Profit	905	4,583	6,994	14,414
Net income (loss)	(3,540)	385	3,069	10,180
Net cash provided by (used in) operating activities	6,916	7,970	9,229	15,871
Net cash provided by (used in) investing activities	(1,326)	(498)	(1,432)	(1,963)
Net cash provided by (used in) financing activities	(3,847)	386	(6,049)	(2,204)
Free cash flow	5,589	7,471	7,797	13,908
Depreciation and amortization	3,099	2,979	2,589	2,555
Capital expenditures	2,236	1,134	1,549	3,165
R&D expense* ¹	11,704	9,387	9,380	10,012
At year-end:				
Total assets	100,983	101,188	99,249	113,069
Net assets	37,524	37,674	39,906	54,863
Cash and cash equivalents	18,538	26,269	27,993	39,596
Interest-bearing debt	43,605	42,274	36,839	30,336
Per share:				
				Yen
Net income (loss)				
Basic	(27.78)	3.02	24.09	79.39
Diluted	—	2.77	22.08	71.01
Cash dividends	3.50	—	7.00	15.00
Total net assets	294.29	295.49	313.09	399.56
Key financial indicators:				
Operating income margin (%)	1.1	6.2	9.0	15.4
Return on equity (%) ^{*2}	—	1.0	7.9	21.5
Anritsu Capital-cost Evaluation (millions of yen) ^{*3}	(4,936)	(2,971)	1,908	9,194
Return on assets (%) ^{*4}	—	0.4	3.1	9.6
Ratio of net assets to total assets (%)	37.1	37.2	40.2	48.5
Net debt-to-equity ratio (times) ^{*5}	0.67	0.43	0.22	—
Interest coverage ratio (times) ^{*6}	9.8	12.7	13.2	30.7
Dividend payout ratio (%)	—	—	29.1	18.9
Dividends on equity (%) ^{*8}	1.0	—	2.3	4.2

Notes: 1. The Anritsu Group has adopted IFRS since FY2012 and prepared consolidated financial statements in conformity with IFRS.

2. With amendment of IAS 19, FY2012 actual figures have been restated based on the revised accounting policies retrospectively.

3. Amounts less than ¥1 million are rounded down.

Non-financial information						
		FY2008	FY2009	FY2010		
Social:	Human resources	Number of employees (figures in parentheses are the number of employees at overseas Group companies)	3,697 (1,391)	3,589 (1,315)	3,614 (1,374)	
		Ratio of females in managerial positions globally*	Japan	9%	19%	12%
		Americas	68%	64%	64%	
		EMEA	97%	74%	64%	
		Asia, other	37%	33%	44%	
		Global total	52%	50%	48%	
	Anritsu Corporation	Number of employees taking childcare leave	Male	0	0	
			Female	14	11	
	Anritsu Corporation	Number of employees returning to work after childcare leave	Male	0	0	
			Female	12	10	
	Occupational health and safety	Ratio of labor accidents (per one million hours)	0.00	0.00	0.00	
Environmental:	CO ₂ emissions (Scope1, 2) (t-CO ₂)**		Global total	—	—	
	Energy usage (crude oil conversion basis) (kL)		Global total	9,113	8,543	9,013
	Water usage (m ³)		Global total	145,083	124,243	128,204
	Excellent eco-products		Number of registered equipment (cumulative)	22	25	27

* The ratio of females in managerial positions, with the number of males in managerial positions as 100 = (Females in managerial positions / total number of female employees) / (Men in managerial positions / Total male employees)

** Scope 2 Guidance uses the market-based method.

Financial Data

Mid-term Business Plan

GLP2014

GLP2017

GLP2020

International Financial Reporting Standards (IFRS) →

Financial information

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	Thousands of U.S. dollars
Millions of yen									
For the year:									
Revenue	93,622	94,685	101,853	98,839	95,532	87,638	85,967	99,659	897,829
Cost of sales	44,397	43,715	46,897	46,147	46,557	45,168	44,023	48,807	439,703
Gross profit	49,225	50,969	54,955	52,692	48,974	42,469	41,943	50,852	458,126
Selling, general and administrative expenses	23,065	24,346	28,621	29,605	29,621	27,198	26,563	27,944	251,748
Operating profit	14,000	15,714	14,123	10,882	5,897	4,234	4,912	11,246	101,315
Profit (loss) before tax	13,094	16,139	14,239	11,591	5,434	3,628	4,602	11,362	102,360
Profit from continuing operations	7,972	13,888	9,318	7,874	3,767	2,734	2,898	8,991	81,000
Net cash flows from (used in) operating activities	16,143	11,771	13,792	7,582	10,195	9,246	7,946	12,247	110,333
Net cash flows from (used in) investing activities	(2,174)	(5,030)	(5,312)	(6,049)	(9,042)	(3,665)	(3,932)	(616)	(5,550)
Net cash flows from (used in) financing activities	(2,264)	(10,035)	(4,359)	(11,234)	2,450	(2,758)	(8,201)	(2,052)	(18,486)
Free cash flow	13,968	6,740	8,480	1,533	1,153	5,581	4,014	11,631	104,784
Depreciation and amortization	2,469	2,562	2,863	3,186	3,736	3,935	3,964	4,031	36,315
Capital expenditures	3,200	4,562	5,355	9,612	5,399	2,588	3,430	2,436	21,946
R&D expense* ¹	9,842	10,323	12,488	13,366	13,089	11,212	10,556	12,008	108,180
At year-end:									
Total assets	111,287	115,095	127,149	126,893	124,624	125,054	121,190	130,467	1,175,378
Total equity	46,818	64,539	74,896	78,665	75,862	76,485	78,313	85,678	771,874
Cash and cash equivalents	39,596	37,690	43,215	34,916	37,391	39,682	35,452	45,097	406,279
Interest-bearing debt	30,113	19,417	18,858	16,065	22,024	22,026	15,944	16,248	146,378
									Yen
Earnings per share:									U.S. dollars
Basic earnings per share	62.17	98.41	64.93	55.72	27.38	19.65	20.97	65.20	0.59
Diluted earnings per share	56.33	97.03	64.89	55.72	27.38	19.65	20.97	65.16	0.59
Cash dividends	15.00	20.00	20.00	24.00	24.00	15.00	15.00	22.00	
Equity attributable to owners of parent	341.43	450.36	522.54	572.04	552.26	556.40	569.54	622.87	5.61
Key financial indicators:									
Operating profit margin (%)	15.0	16.6	13.9	11.0	6.2	4.8	5.7	11.3	
Return on equity (%) ^{*2}	19.5	25.0	13.3	10.2	4.9	3.5	3.7	10.9	
Anritsu Capital-cost Evaluation (millions of yen) ^{*3}	5,163	9,440	4,759	2,453	(584)	(1,569)	(1,610)	3,970	35,766
Return on assets (%) ^{*4}	7.5	12.3	7.7	6.2	3.0	2.2	2.4	7.1	
Equity attributable to owners of parent to total assets ratio (%)	42.1	56.1	58.9	62.0	60.8	61.1	64.6	65.6	
Net debt-to-equity ratio (times) ^{*5}	—	—	(0.33)	(0.24)	(0.20)	(0.23)	(0.25)	(0.34)	
Interest coverage ratio (times) ^{*6}	20.8	24.9	54.2	41.7	52.0	68.4	72.6	124.2	
Dividend payout ratio (%)	24.1	20.3	30.8	43.1	87.7	76.3	71.5	33.7	
Ratio of total amount of dividends to equity attributable to owners of parent (%) ^{*7}	4.9	5.1	4.1	4.4	4.3	2.7	2.7	3.7	

*1 R&D expense for FY2011 (IFRS) to FY2018 lists the amount invested in research and development, including partially capitalized development expenses. Accordingly, it is not the same as R&D expense listed on the Consolidated Statement of Profit or Loss and Other Comprehensive Income.

*2 Return on equity: Profit attributable to owners of parent / Equity attributable to owners of parent (IFRS); Net income / Shareholders' equity (J-GAAP)

*3 Anritsu Capital-cost Evaluation: Net operating Profit after tax - Invested capital cost (IFRS); Net operating profit after tax - Invested capital cost

*4 Return on assets: Profit from continuing operations / Total assets (IFRS); Net income / Total assets (J-GAAP)

*5 Net debt-to-equity ratio: (Interest-bearing debt - Cash and cash equivalents) / Equity attributable to owners of parent (IFRS); (Interest-bearing debt - Cash and cash equivalents) / Shareholders' equity (J-GAAP)

*6 Interest coverage ratio: Cash flows from operating activities / Interest expense

*7 Ratio of total amount of dividends to equity attributable to owners of parent: Total cash dividends / Net assets (IFRS: Total cash dividends / Total equity)

*8 Dividend on equity ratio (DOE): Total cash dividends / Total Equity

* The U.S. dollar amounts in this report represent translations of Japanese yen, for convenience only, at the rate of ¥111.00 to U.S. \$1.00, the approximate exchange rate on March 31, 2019.

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
	3,681 (1,475)	3,771 (1,577)	3,880 (1,674)	3,926 (1,714)	3,846 (1,602)	3,788 (1,539)	3,717 (1,466)	3,778 (1,530)
	14%	8%	9%	9%	8%	8%	6%	6%
	59%	59%	59%	56%	64%	72%	66%	58%
	60%	82%	74%	72%	83%	105%	118%	112%
	54%	57%	78%	66%	63%	73%	73%	86%
	48%	45%	47%	44%	44%	47%	47%	48%
	0	1	1	1	2	0	3	2
	9	7	8	8	3	5	8	4
	0	1	0	2	2	0	2	2
	4	9	5	8	7	4	2	12
	0.00	0.00	0.00	0.76	0.64	0.21	0.00	0.00
	—	15,383	13,421	15,065	15,109	14,279	12,797	12,736
	8,345	8,064	7,987	7,962	8,265	7,983	7,698	7,774
	127,713	112,800	104,426	94,931	82,794	80,352	70,837	72,777
	28	29	30	32	39	44	49	49