# **Anritsu Value Creation Model**

Anritsu's tangible and intangible capitals are sources of its corporate value, as well as sources of Anritsu's unique corporate activities which contribute to the resolution of social issues.

Expectations Placed on Anritsu	• T&M Business	Drive social innovation through the advancement of 5G/IoT Realize smooth communication through progress in mobile broadband services Create a safe, secure, and comfortable global society by realizing a robust, global network infrastructure
	PQA Business	Realize quality assurance that responds to the need for safety and security in food and pharmaceuticals
		Reduce impact on ecosystems through proper use of food resources

## Inputs

#### Intellectual Capital

#### 127 Years of Knowledge Accumulation, Ability to Innovate

- Accumulation of wireless and wireline communications technology
- Network quality assurance technology
  Development and manufacturing of ultra-
- Development and manufacturing of ultrahigh speed optical devices
- Weighing and contaminant detection technology
- High-voltage, high-current, high-capacity electrical energy control technology
- R&D investment: 12%-14% of revenue
- Global development systems Development sites: 9

#### Human Capital

#### Global Organization and Human Resources

Human resources who will drive leading-edge technologies
 Number of new graduate hires: 35 technical, 18 operational personnel (started April 2021)
 Number of employees (consolidated): 3,954 (1,657 overseas)
 (as of end of Mar. 2021)

#### Social and Relationship Capital

### Partnerships with industry Leading

#### Companies

- Strong relationships of trust with customers
- Connections with industry-leading companies
  Global suppliers
- Business continuity plan (BCP)-based facility and supply chain management (SCM\*) SCM sites: 12 (7 overseas) \*SCM: Supply Chain Management

#### Financial Capital

#### Financial Stability in Preparation for Changes in Market Situation

- Interest-bearing debt: ¥5.8 billion
- Shareholder's equity: ¥109.5 billion

#### Manufactured Capital

#### "Original & High Level" Production Processes

Global network of manufacturing bases
 Number of manufacturing sites: 9

#### Natural Capital

#### Environmental Management that

#### Extends along the Entire Value Chain

- Water consumption: 77,085 m<sup>3</sup>
- Energy consumption: 8,460 kL

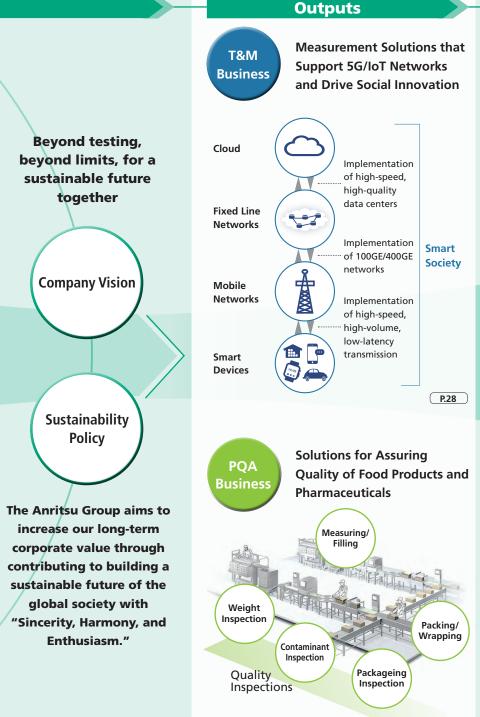
\*Figures for FY2020 unless otherwise noted



**Business Model** 

reliability, adaptability, and innovativeness. Anritsu will utilize its capitals to the fullest extent in implementing





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## Outcomes

## Intellectual Capital

Contributing to the construction of the most advanced communications infrastructure in the world

- Development ROI: Products aiming for 4.0 or higher
- R&D investment: ¥11.4 billion

#### Human Capital

- Number of new graduate hires: 30 technical, 22 operational personnel (started April 2022)
- Employee satisfaction survey: 90% work environment satisfaction rate, (FY2020: 90%) 75% work satisfaction rate (FY2020: 75%)
- Female director ratio: 10%
- Ratio of women in management positions: Japan – 2.8% Global – 10.9%

#### Social and Relationship Capital

## Providing solutions needed by customers

 Number of new products: Test and Measurement Business – 8 PQA – 3

(Representative examples presented on the pages for the Test and Measurement Business (P.28) and PQA Business (P.32))

## Construction of a sustainable supply chain

- Strengthening of supply chain due diligence: 6 companies (FY2020: 0 companies)
- \* Unable to be implemented for FY2020 due to the COVID-19 pandemic
- Cumulative total over the three years of GLP2023: 6 companies
- Information sent three times and education provided once to suppliers concerning CSR procurement

#### Financial Capital

#### Suitable shareholder returns

• TSR: 5.1% (10-year annualized rate)

- Shareholder's equity: ¥114.4 billion
- Issuer rating: A (R&I)
- Interest payments on interest-bearing debt: ¥65 million

### Manufactured Capital

Capital expenditures: ¥5.7 billion

#### Natural Capital

## Contribution to the preservation of the global environment

- Greenhouse gases (Scope 1 & 2): Reduced 17.7% compared to FY2015
   Greenhouse gases (Scope 3): Reduced
- 14.7% compared to FY2018
- Ratio of renewable energy produced in-house: 16.8% (Compared to FY2018 power consumption)
- \*Figures for FY2021 unless otherwise noted