# CONSOLIDATED FINANCIAL SUMMARY FOR THE SECOND QUARTER ENDED SEPTEMBER 30, 2011

(Japan GAAP)

October 27, 2011

Company Name: ANRITSU CORPORATION (Code Number: 6754)

Listed at : Tokyo Stock Exchange

(URL http://www.anritsu.com/)

Representative: Hirokazu Hashimoto; President and Director

Contact Person: Tetsuo Kawabe; Vice President, General Manager of Management Strategy Center

+81 46 296 6507

Date of submission of quarterly financial report (Shihanki-Houkokusho): November 11, 2011

Date of commencement of dividend payment: December 2, 2011

Preparation of additional explanatory materials related to the quarterly financial statements: Yes Holding of quarterly results briefing session: Yes (for financial analysts and institutional investors)

(millions of yen, round down)

1. Consolidated business results of the second quarter ended September 30, 2011 (From Apr.1, 2011 to Sep.30, 2011)

#### (1) Operational Results

(Note) Percentage figures indicate change from the same quarter a year ago.

|                          | Net sales       |      | Operating inco  | ome (loss) | Ordinary incor  | me (loss) | Net income      | (loss) |
|--------------------------|-----------------|------|-----------------|------------|-----------------|-----------|-----------------|--------|
| For the six months ended | Millions of yen | %    | Millions of yen | %          | Millions of yen | %         | Millions of yen | %      |
| September, 2011          | 44,621          | 21.9 | 6,392           | 126.8      | 5,419           | 208.4     | 3,811           | 292.1  |
| September, 2010          | 36,617          | 8.4  | 2,818           | 209.1      | 1,757           | _         | 972             | _      |

(Note) Comprehensive income Q2FY2011(Sep.30, 2011): 2,733 million yen (798.5%) Q2FY2010(Sep.30, 2010): 304 million yen (-%)

|                          | Basic net income (loss) | Diluted net income (loss) |
|--------------------------|-------------------------|---------------------------|
|                          | per share               | per share                 |
| For the six months ended | Yen                     | Yen                       |
| September, 2011          | 29.91                   | 26.59                     |
| September, 2010          | 7.63                    | 7.18                      |

#### (2) Financial Position

|                          | Total assets    | Net assets      | Ratio of equity capital | Net assets per share |
|--------------------------|-----------------|-----------------|-------------------------|----------------------|
| For the six months ended | Millions of yen | Millions of yen | %                       | Yen                  |
| September, 2011          | 104,610         | 42,073          | 40.1                    | 329.57               |
| For the year ended       |                 |                 |                         |                      |
| March, 2011              | 99,249          | 39,906          | 40.2                    | 313.09               |

(Reference) Equity capital

Q2FY2011 (Sep. 30, 2011): 41,999 million yen

FY2010 (Mar. 31, 2011): 39,895 million yen

#### 2. Dividends

| Z. Dividends           |        |                                     |     |      |       |  |  |
|------------------------|--------|-------------------------------------|-----|------|-------|--|--|
|                        |        | Annual dividends                    |     |      |       |  |  |
|                        | Q1-end | Q1-end Q2-end Q3-end Year-end Total |     |      |       |  |  |
| For the year ended     | Yen    | Yen                                 | Yen | Yen  | Yen   |  |  |
| March, 2011            | -      | 2.00                                | -   | 5.00 | 7.00  |  |  |
| For the year ending    | Yen    | Yen                                 | Yen | Yen  | Yen   |  |  |
| March, 2012            | -      | 5.00                                |     |      |       |  |  |
| For the year ending    | Yen    | Yen                                 | Yen | Yen  | Yen   |  |  |
| March, 2012 (Forecast) |        |                                     |     | 5.00 | 10.00 |  |  |

(Note) Revision of dividend forecast from the previously announced forecast: None

#### 3. Forecast for the year ending March 31, 2012 (From Apr. 1, 2011 to Mar. 31, 2012)

(Note) Percentage figures indicate change from the previous period.

|        |                   |                         | (*****) * ************************** |                   |                                   |
|--------|-------------------|-------------------------|--------------------------------------|-------------------|-----------------------------------|
|        | Net sales         | Operating income (loss) | Ordinary income (loss)               | Net income (loss) | Basic net income (loss) per share |
|        | Millions of yen % | Millions of yen %       | Millions of yen %                    | Millions of yen % | Yen                               |
| Annual | 87,500 12.4       | 11,700 67.3             | 10,000 86.5                          | 7,000 128.1       | 54.93                             |

(Note) Revision of consolidated operating performance forecast from the the previously announced forecast: Yes

#### 4. Others

(1) Changes in major subsidiaries during the period : None

Newly consolidated: -

Excluded from the scope of consolidation: -

(2) Adoption of particular accounting methods for preparation of quarterly financial statements: Yes

(3) Changes in accounting principles, changes in accounting estimate and restatement

1. Changes in accounting principles due to amendments of accounting standards: None

2. Changes other than 1.: None

3. Changes in accounting estimate: None

4. Restatement : None

(4) The number of shares issued and outstanding

1. Total number of shares issued and outstanding at end of period (Including treasury stocks)

Q2FY2011 (Sep. 30, 2011) 128,059,797 shares FY2010 (Mar. 31, 2011): 128,042,848 shares

2. Total number of treasury stocks at end of period

Q2FY2011 (Sep. 30, 2011) 621,875 shares FY2010 (Mar. 31, 2011): 617,889 shares

3. Average number of shares issued and outstanding during the period (Cumulative period to this quarter)

Q2FY2011 (Sep. 30, 2011) 127,427,140 shares Q2FY2010 (Sep. 30, 2010): 127,429,616 shares

#### Information on the implementation of quarterly review procedures

This quarterly financial summary is out of scope of quarterly review procedures based on Financial Instruments and Exchange Act. As of disclosure of this quarterly financial summary, the review procedure based on Financial Instruments and Exchange Act has not been completed.

#### Forward-Looking Statements

- •As the business forecast mentioned above are based on the recent information, actual results may vary substantially from projections above due to known or unknown risks, changes relating to uncertainties, and others. The reader should be aware that actual results may be materially different from any future results expressed herein due to various factors.
- •With regard to notes for utilizing preconditions of outlook and business forecast, please refer to 3. Outlook for the Fiscal Year Ending March 31, 2012 at page 7 and 8.
- Additional explanatory material related to the financial statements will be available at Anritsu's web site since the results briefing session to be held on October 28, 2011.

## **INDEX**

|          |  | Page |
|----------|--|------|
| 1.       | Results of Operations (Consolidated)   | 2    |
|          | (1) General Overview   | 2    |
|          | (2) Overview by Business Segment   | 3    |
| 2.       | Financial Position (Consolidated)  | 5    |
|          | (1) Assets, Liabilities and Net Assets   | 5    |
|          | (2) Summarized Cash Flows  | 6    |
| 3.       | Outlook for the Fiscal Year Ending March 31, 2012  | 7    |
| <u>C</u> | onsolidated Financial Statements   |      |
|          | Consolidated Balance Sheets  | 9    |
|          | Consolidated Statements of Income and<br>Consolidated Statements of Comprehensive income | 10   |
|          | Consolidated Statements of Cash Flows  | 11   |
|          | Segment Information  | 12   |
| Sı       | ipplemental Schedules  |      |
|          | Consolidated Quarterly Financial Highlights  | 13   |
|          | Consolidated Quarterly Financial Position  | 14   |
|          | Consolidated Quarterly Segment Information   | 15   |
|          | Anritsu Corporation Supplement of Q2 FY2011  | 17   |

#### 1. Results of Operations (Consolidated)

#### (1) General Overview

|                         | Six Months Ended September 30, |        | (Millions of yen) |         |
|-------------------------|--------------------------------|--------|-------------------|---------|
|                         | 2010                           | 2011   | Chai              | nge     |
| Orders                  | 35,852                         | 44,856 | +9,004            | +25.1%  |
| Backlog of orders       | 13,956                         | 17,386 | +3,429            | +24.6%  |
| Net sales               | 36,617                         | 44,621 | +8,004            | +21.9%  |
| Operating income (loss) | 2,818                          | 6,392  | +3,574            | +126.8% |
| Ordinary income (loss)  | 1,757                          | 5,419  | +3,662            | +208.4% |
| Net income (loss)       | 972                            | 3,811  | +2,839            | +292.1% |

During the first half of the fiscal year ending March 31, 2012 (the six months ended September 30, 2011), the economic outlook was difficult to predict, with signs of slowing economic growth in Asia amid increasing uncertainty about the future of the government debt problem in Europe and concerns about a recession in the U.S. and Europe. In addition, the Japanese economy, which was hard hit by the Great East Japan Earthquake, recovered with the rebuilding of the supply chain, but factors including the persistently strong yen and flagging overseas economies are causing concerns about a potential downturn.

In the field of communication networks, construction of integrated wireline and wireless network environments and the shift to broadband networks led to the development of numerous diverse services using these networks. In the field of mobile communications, the world's major telecom operators and telecom equipment vendors are now stepping up development investment as the start of commercial services based on LTE (Long-Term Evolution), the next-generation communications standard that enables dramatic increases in the transmission speed of mobile handsets, expands to more countries around the world. In addition, the communications infrastructure is being upgraded aggressively in emerging countries such as China and India, where development of mobile services is expanding. Amid such growing business opportunities, the Anritsu Group carried out initiatives such as strengthening its solution functions, enhancing its product lineup, and improving its customer support capabilities.

During the first half, the Test and Measurement segment performed well due to increasing demand for measuring instruments for the mobile communication market. As a results, orders increased 25.1 percent compared with the same period of the previous fiscal year to 44,856 million yen, and net sales increased 21.9 percent to 44,621 million yen. Operating income increased 126.8 percent compared with the same period of the previous fiscal year to 6,392 million yen. Ordinary income increased 208.4 percent compared with the same period of the previous fiscal year to 5,419 million yen. Net income increased 292.1 percent compared with the same period of the previous fiscal year to 3,811 million yen.

#### (2) Overview by Business Segment

#### 1. Test and Measurement

|                         | Six Months Ended September 30, |        | (Millions of yen) |         |
|-------------------------|--------------------------------|--------|-------------------|---------|
|                         | 2010                           | 2011   | Cha               | inge    |
| Net sales               | 25,283                         | 34,014 | +8,731            | +34.5%  |
| Operating income (loss) | 2,177                          | 6,366  | +4,189            | +192.4% |

This segment develops, manufactures and sells measuring instruments and systems for a variety of communications applications, and service assurance, to telecom operators, manufacturers of related equipment, and maintenance and installation companies around the world.

In the first half, demand increased for measuring instruments for development of chipsets and mobile handsets based on the next-generation communications standard LTE, primarily in North America and Japan, and for measuring instruments for manufacturing smartphones, primarily in Asia. In addition, demand for measuring instruments for installation and maintenance of network infrastructure in North America and Asia was solid.

Consequently, segment sales increased 34.5 percent compared with the same period of the previous fiscal year to 34,014 million yen and operating income increased 192.4 percent to 6,366 million yen

#### 2. Industrial Automation

|                         | Six Months End | Six Months Ended September 30, |      | (Millions of yen) |  |
|-------------------------|----------------|--------------------------------|------|-------------------|--|
|                         | 2010           | 2011                           | Cha  | nge               |  |
| Net sales               | 6,290          | 7,194                          | +904 | +14.4%            |  |
| Operating income (loss) | 442            | 346                            | -96  | -21.8%            |  |

This segment develops, manufactures and sells production management and quality management systems, including precision, high-speed auto checkweighers, automatic combination weighers and metal detectors, for the food, pharmaceutical and cosmetics industries, and precision measuring instruments for quality inspection in high-density mounting of electronic components for the electronics industry.

During the first half of the fiscal year ending March 31, 2012, in business for the food industry, demand for food inspection systems was firm in Japan and the Americas. However, price competition intensified due to the strong yen and other factors.

As a result, segment sales increased 14.4 percent compared with the same period of the previous fiscal year to 7,194 million yen and operating income decreased 21.8 percent to 346 million yen.

#### 3. Information and Communications

|                         | Six Months Ended | Six Months Ended September 30, |      | (Millions of yen) |  |
|-------------------------|------------------|--------------------------------|------|-------------------|--|
|                         | 2010             | 2011                           | Chan | ge                |  |
| Net sales               | 1,024            | 978                            | -45  | -4.5%             |  |
| Operating income (loss) | -570             | -477                           | +93  | - %               |  |

The Information and Communications business carries out development, manufacturing and sale of video monitoring systems, telemeters and other public works information systems for delivery to Japanese government and municipal offices, including the Ministry of Land, Infrastructure, Transport and Tourism, and video distribution solutions and network bandwidth controller for Internet service providers and other customers.

It is easily influenced by the budgets of the national and local governments because a high proportion of its sales are for delivery to the government market. In addition, because of the connection with customers' budget implementation periods, approximately 50 percent of sales tend to be concentrated in the fourth quarter.

In the first half of the fiscal year ending March 31, 2012, business for the government sector, which is closely tied to public works investment budgets, was weak. Consequently, segment sales decreased 4.5 percent compared with the same period of the previous fiscal year to 978 million yen. Operating loss was 477 million yen, compared with operating loss of 570 million yen for the same period of the previous fiscal year.

#### 4. Others

|                         | Six Months Ended | Six Months Ended September 30, |        | (Millions of yen) |  |
|-------------------------|------------------|--------------------------------|--------|-------------------|--|
|                         | 2010             | 2011                           | Char   | nge               |  |
| Net sales               | 4,019            | 2,433                          | -1,586 | -39.5%            |  |
| Operating income (loss) | 999              | 385                            | -613   | -61.4%            |  |

This segment comprises devices, environmental, logistics, welfare services, real estate leasing and other businesses.

For the first half of the fiscal year ending March 31, 2012, the device business was weak due to waning demand from the video transmission market in Japan, which was solid in the previous year. In addition, the precision measurement business was reclassified from the Others segment to the Industrial Automation segment. As a result, segment sales decreased 39.5 percent compared with the same period of the previous fiscal year to 2,433 million yen, and operating income declined 61.4 percent to 385 million yen.

#### 2. Financial Position (Consolidated)

#### (1) Assets, Liabilities and Net Assets

|                       |                |                    | (Millions of yen) |
|-----------------------|----------------|--------------------|-------------------|
|                       | March 31, 2011 | September 30, 2011 | Change            |
| Total assets          | 99,249         | 104,610            | +5,361            |
| Liabilities           | 59,342         | 62,536             | +3,194            |
| Net assets            | 39,906         | 42,073             | +2,167            |
| Interest-bearing debt | 36,839         | 36,614             | -224              |

Assets, liabilities and net assets at the end of the first half were as follows.

#### 1. Assets

Total assets increased 5,361 million yen compared with the end of the previous fiscal year to 104,610 million yen. This was due to a net increase in current assets, mainly cash and deposits and inventories.

#### 2. Liabilities

Total liabilities increased 3,194 million yen compared with the end of the previous fiscal year to 62,536 million yen.

#### 3. Net Assets

Total net assets increased 2,167 million yen compared with the end of the previous fiscal year to 42,073 million yen. This was mainly due to increase of retained earnings.

As a result, the ratio of equity capital was 40.1 percent, compared with 40.2 percent at the end of the previous fiscal year. Interest-bearing debt, excluding lease obligations, was 36,614 million yen, compared with 36,839 million yen at the end of the previous fiscal year.

The net debt-to-equity ratio was 0.10, compared with 0.22 times at the end of the previous fiscal year, and the debt-to-equity ratio was 0.87, compared with 0.92 times at the end of the previous fiscal year.

(Notes)

Net debt-to-equity ratio: (Interest-bearing debt – cash and cash equivalents) / Equity Capital

Debt-to-equity ratio: Interest-bearing debt / Equity Capital

#### (2) Summarized Cash Flows

|  | Six Months Ended September 30, |        | (Millions of yen) |
|--|--------------------------------|--------|-------------------|
|  | 2010                           | 2011   | Change            |
| Cash flows from operating activities       | 7,545                          | 7,031  | -513              |
| Cash flows from investing activities       | -527                           | -761   | -234              |
| Cash flows from financing activities       | 4,637                          | -1,095 | -5,733            |
| Cash and cash equivalents at end of period | 37,702                         | 32,595 | -5,107            |
| Free cash flow                             | 7,018                          | 6,270  |                   |

In the first half of the fiscal year ending March 31, 2012, cash and cash equivalents (hereafter, "net cash") increased 4,601 million yen compared with the end of the previous fiscal year to 32,595 million yen.

Free cash flow, the sum of cash flows from operating activities and cash flows from investing activities, was positive 6,270 million yen (compared with positive 7,018 million yen in the same period of the previous fiscal year).

Conditions and factors for each category of cash flow for the first half period are as follows.

#### 1. Cash Flows from Operating Activities

Net cash provided by operating activities was 7,031 million yen (in the same period of the previous fiscal year, operating activities provided net cash of 7,545 million yen).

The primary factor was recording income before income taxes.

Depreciation and amortization was 1,252 million yen, a decrease of 4 million yen compared with the same period of the previous fiscal year.

#### 2. Cash Flows from Investing Activities

Net cash used in investing activities was 761 million yen (in the same period of the previous fiscal year, investing activities used net cash of 527 million yen).

This was primarily due to acquisition of property, plant and equipment, which used cash totaling 698 million yen, an increase of 226 million yen compared with the same period of the previous fiscal year.

#### 3. Cash Flows from Financing Activities

Net cash used by financing activities was 1,095 million yen (in same period of the previous fiscal year, financing activities provided net cash of 4,637 million yen).

The primary reason was payment of cash dividends totaling 637 million yen.

#### 3. Outlook for the Fiscal Year Ending March 31, 2012

The business forecast for the fiscal year ending March 31, 2012 appears on page 8. The full-year business forecast announced on July 28, 2011 has been revised.

#### Revision of Business Forecast

The global economic slowdown has further increased uncertainty about the outlook, but demand for measuring instruments for the mobile market is projected to remain solid. Based on results for the first half ended September 30, 2011, Anritsu has therefore revised its forecasts for net sales and operating income upward. Taking into account exchange rate trends through the second quarter and the future outlook, the forecasts for ordinary income and net income have been left unchanged.

Revised forecasts of consolidated operating results for the fiscal year ending March 31, 2012 (April 1, 2011 to March 31, 2012)

|  |           |                         |                        | (Millions of yen) |
|--|-----------|-------------------------|------------------------|-------------------|
|  | Net sales | Operating income (loss) | Ordinary income (loss) | Net income (loss) |
| Previously announced forecast (A) (announced on July 28, 2011) | 86,500    | 11,000                  | 10,000                 | 7,000             |
| Revised forecast (B)   | 87,500    | 11,700                  | 10,000                 | 7,000             |
| Change (B - A)   | +1,000    | +700                    | -                      | -                 |
| Percentage change (%)  | +1.2      | +6.4                    | -                      | -                 |
| (Reference) Results for the fiscal year ended March 31, 2011   | 77,853    | 6,994                   | 5,362                  | 3,069             |

# BUSINESS FORECAST FOR THE FISCAL YEAR ENDING MARCH 31, 2012 (Consolidated)

(Millions of yen)

|                         | FY2011 |  |
|-------------------------|--------|--|
| Net sales               | 87,500 |  |
| Operating income (loss) | 11,700 |  |
| Ordinary income (loss)  | 10,000 |  |
| Net income (loss)       | 7,000  |  |

Assumed exchange rate: 1US\$=80Yen

#### (For Reference)

#### SEGMENT INFORMATION

(Millions of yen)

|       |                     | From Apr | f FY2010<br>. 1, 2010<br>30, 2010 | 1 <sup>st</sup> half of<br>From Apr<br>To Sep. 3 | . 1, 2011 | FY2010<br>From Apr. 1, 2010<br>To Mar. 31, 2011 |         | From Apr. 1, 2010 From Apr |         | . 1, 2011 |
|-------|---------------------|----------|-----------------------------------|--|-----------|---|---------|----------------------------|---------|-----------|
|       |                     |          | %Change                           |  | %Change   |   | %Change |                            | %Change |           |
| Net : | sales               | 36,617   | +8.4                              | 44,621   | +21.9     | 77,853  | +5.9    | 87,500                     | +12.4   |           |
| Busi  | ness segment        |          |                                   |  |           |   |         |                            |         |           |
| T     | est and Measurement | 25,283   | +9.8                              | 34,014   | +34.5     | 53,462  | +10.8   | 64,000                     | +19.7   |           |
| In    | dustrial Automation | 6,290    | +7.6                              | 7,194  | +14.4     | 12,325  | +5.9    | 14,000                     | +13.6   |           |
| In    | fo. and Comm.       | 1,024    | -6.6                              | 978  | -4.5      | 4,118   | -22.4   | 4,000                      | -2.9    |           |
| O     | thers               | 4,019    | +6.2                              | 2,433  | -39.5     | 7,946   | -4.6    | 5,500                      | -30.8   |           |
| Mar   | <u>ket</u>          |          |                                   |  |           |   |         |                            |         |           |
| Ja    | pan                 | 14,465   | -4.6                              | 16,222   | +12.1     | 32,952  | -1.6    | 35,000                     | +6.2    |           |
| O     | verseas             | 22,152   | +19.1                             | 28,399   | +28.2     | 44,900  | +12.1   | 52,500                     | +16.9   |           |
|       | Americas            | 9,348    | +53.2                             | 10,006   | +7.0      | 18,946  | +35.7   | 20,000                     | +5.6    |           |
|       | EMEA                | 5,299    | -13.0                             | 5,693  | +7.4      | 10,629  | -14.7   | 11,000                     | +3.5    |           |
|       | Asia and Others     | 7,504    | +17.0                             | 12,699   | +69.2     | 15,324  | +12.4   | 21,500                     | +40.3   |           |

(Note) EMEA: Europe, Middle East and Africa

The classification of the Precision measurement business was changed from Others to Industrial Automation as of April 1, 2011.

#### (Note)

Statements made in these materials with respect to Anritsu's current plans, strategies and beliefs that are not historical fact are forward-looking statements of future business results or other forward-looking projections pertinent to the business of Anritsu. These descriptions are based on assumptions and judgments made by Anritsu's management from information currently available, and include certain risks and uncertain factors. Actual business results are the outcome of a number of unknown variables, and may substantially differ from the figures projected herein. Furthermore, Anritsu disclaims any obligation, unless required by law, to update or revise any forward-looking statements as a result of new information, future events or otherwise.

Factors which may affect the actual business results include but are not limited to the economic situation in the geographic areas where Anritsu conducts business, including but not limited to Japan, Americas, Europe, and Asia, pressure on prices due to trends in demand for Anritsu's products and services or to increased competition, Anritsu's ability to continue supplying products and services that are accepted by customers in a highly competitive market environment, and currency exchange rates.

### Consolidated Financial Statements

## **Consolidated Balance Sheets**

(Unit: Millions of yen; round down)

| Assets   |
|--|
| Assets   107,205   99,249   104,610   5,361   Liabilities   69,228   59,342   62,536   3,1   68   69,673   75,922   6,249   Current liabilities   23,854   20,403   39,706   19,30   20,300      |
| Assets   |
| Current assets 75,698 69,673 75,922 6,249 Current liabilities 23,854 20,403 39,706 19,300 19, |
| Cash and deposits         37,702         27,993         32,595         4,601         Notes and accounts payable-trade         4,628         6,147         5,763         (3           Notes and accounts receivable-trade         16,151         19,175         19,424         248         Short-term loans payable         6,025         2,239         8,219         5,5           [Inventories]         [14,673]         [15,763]         [16,942]         [1,179]         Current portion of bonds         -         -         9,900         9,5           Finished goods         5,266         6,184         6,563         379         Income taxes payable         1,499         867         2,086         1,2           Work in process         4,492         4,520         4,636         115         Provision for directors' bonuses         -         93         -           Raw materials         4,914         5,058         5,742         683         Other         11,701         11,055         13,736         2,6           Other         1,154         1,207         1,135         (72)         Bonds payable         10,000         9,900         -         (9,5           Allowance for doubtful accounts         (235)         (279)         (235)         44 <t< td=""></t<>  |
| Notes and accounts receivable-trade  [Inventories]  [Inventories payable  [Inventories]  [Inventories]  [Inventories]  [Invente taxes payable  [Invented taxes p |
| [Inventories]  |
| Finished goods 5,266 6,184 6,563 379 Income taxes payable 1,499 867 2,086 1,2  Work in process 4,492 4,520 4,636 115 Provision for directors' bonuses - 93 - 93 - 93 - 93 - 93 - 93 - 93 - 9   |
| Work in process         4,492         4,520         4,636         115         Provision for directors' bonuses         93         2,66           Raw materials         4,914         5,058         5,742         683         Other         11,701         11,055         13,736         2,6           Deferred tax assets         6,250         5,813         6,061         247         Noncurrent liabilities         45,373         38,938         22,829         (16,1           Other         1,154         1,207         1,135         (72)         Bonds payable         10,000         9,900         -         (9,8           Allowance for doubtful accounts         (235)         (279)         (235)         44         Bonds payable         10,000         10,000         9,995         (9,8           Noncurrent assets         31,507         29,575         28,687         (887)         Long-term loans payable         20,900         14,700         8,500         (6,2           Property, plant and equipment         18,123         17,652         17,206         (446)         Lease obligations         1,425         1,178         921         (2           Buildings and structures, net         11,136         10,789         10,499         (290)         Deferred ta  |
| Raw materials         4,914         5,058         5,742         683         Other         11,701         11,055         13,736         2,6           Deferred tax assets         6,250         5,813         6,061         247         Noncurrent liabilities         45,373         38,938         22,829         (16,1           Other         1,154         1,207         1,135         (72)         Bonds payable         10,000         9,900         -         (9,6           Allowance for doubtful accounts         (235)         (279)         (235)         44         Bonds payable         10,000         10,000         9,995           Noncurrent assets         31,507         29,575         28,687         (887)         Long-term loans payable         20,900         14,700         8,500         (6,2           Property, plant and equipment         18,123         17,652         17,206         (446)         Lease obligations         1,425         1,178         921         (2           Buildings and structures, net         11,388         1,389         1,306         (82)         Provision for retirement benefits         1,776         1,895         2,049         1           Tools, furniture and fixtures         1,345         1,227         1,205   |
| Deferred tax assets  |
| Other         1,154         1,207         1,135         (72)         Bonds payable         10,000         9,900         -         (9,8           Allowance for doubtful accounts         (235)         (279)         (235)         44         Bonds with subscription rights to shares         10,000         10,000         9,995           Noncurrent assets         31,507         29,575         28,687         (887)         Long-term loans payable         20,900         14,700         8,500         (6.2           Property, plant and equipment         18,123         17,652         17,206         (446)         Lease obligations         1,425         1,178         921         (2           Buildings and structures, net         11,136         10,789         10,499         (290)         Deferred tax liabilities         448         345         314         4           Machinery, equipment and vehicles, net         1,388         1,389         1,306         (82)         Provision for retirement benefits         1,776         1,895         2,049         1           Tools, furniture and fixtures         1,345         1,227         1,205         (22)         Provision for directors' retirement benefits         18         20         19           Land         4,251         4,245   |
| Allowance for doubtful accounts (235) (279) (235) 44 Bonds with subscription rights to shares 10,000 10,000 9,995  Noncurrent assets 31,507 29,575 28,687 (887) Long-term loans payable 20,900 14,700 8,500 (6,2)  Property, plant and equipment 18,123 17,652 17,206 (446) Lease obligations 1,425 1,178 921 (2,2)  Buildings and structures, net 11,136 10,789 10,499 (290) Deferred tax liabilities 448 345 314 Machinery, equipment and vehicles, net 1,388 1,389 1,306 (82) Provision for retirement benefits 1,776 1,895 2,049 1  Tools, furniture and fixtures 1,345 1,227 1,205 (22) Provision for directors' retirement benefits 18 20 19  Land 4,251 4,245 4,187 (58) Other 804 898 1,030 1  Construction in progress 1 0 8 7  Intangible assets 3,152 1,872 1,650 (221) Net assets 37,976 39,906 42,073 2,1  Goodwill 2,562 1,255 1,076 (179) Shareholders' equity 45,162 47,002 50,185 3,1   |
| Noncurrent assets 31,507 29,575 28,687 (887) Long-term loans payable 20,900 14,700 8,500 (6,2)  Property, plant and equipment 18,123 17,652 17,206 (446) Lease obligations 1,425 1,178 921 (2,2)  Buildings and structures, net 11,136 10,789 10,499 (290) Deferred tax liabilities 448 345 314 Machinery, equipment and vehicles, net 1,388 1,389 1,306 (82) Provision for retirement benefits 1,776 1,895 2,049 11  Tools, furniture and fixtures 1,345 1,227 1,205 (22) Provision for directors' retirement benefits 18 20 19  Land 4,251 4,245 4,187 (58) Other 804 898 1,030 11  Construction in progress 1 0 8 7  Intangible assets 3,152 1,872 1,650 (221) Net assets 37,976 39,906 42,073 2,1  Goodwill 2,562 1,255 1,076 (179) Shareholders' equity 45,162 47,002 50,185 3,1  |
| Property, plant and equipment         18,123         17,652         17,206         (446)         Lease obligations         1,425         1,178         921         (280)           Buildings and structures, net         11,136         10,789         10,499         (290)         Deferred tax liabilities         448         345         314           Machinery, equipment and vehicles, net         1,388         1,389         1,306         (82)         Provision for retirement benefits         1,776         1,895         2,049         1           Tools, furniture and fixtures         1,345         1,227         1,205         (22)         Provision for directors' retirement benefits         18         20         19           Land         4,251         4,245         4,187         (58)         Other         804         898         1,030         1           Construction in progress         1         0         8         7           Intangible assets         3,152         1,872         1,650         (221)         Net assets         37,976         39,906         42,073         2,1           Goodwill         2,562         1,255         1,076         (179)         Shareholders' equity         45,162         47,002         50,185         3,1  |
| Buildings and structures, net 11,136 10,789 10,499 (290) Deferred tax liabilities 448 345 314 Machinery, equipment and vehicles, net 1,388 1,389 1,306 (82) Provision for retirement benefits 1,776 1,895 2,049 1 1,700 (22) Provision for directors' retirement benefits 18 20 19 Land 4,251 4,245 4,187 (58) Other 804 898 1,030 1 1 |
| Machinery, equipment and vehicles, net         1,388         1,389         1,306         (82)         Provision for retirement benefits         1,776         1,895         2,049         1           Tools, furniture and fixtures         1,345         1,227         1,205         (22)         Provision for directors' retirement benefits         18         20         19           Land         4,251         4,245         4,187         (58)         Other         804         898         1,030         1           Construction in progress         1         0         8         7           Intangible assets         3,152         1,872         1,650         (221)         Net assets         37,976         39,906         42,073         2,1           Goodwill         2,562         1,255         1,076         (179)         Shareholders' equity         45,162         47,002         50,185         3,1   |
| Tools, furniture and fixtures         1,345         1,227         1,205         (22)         Provision for directors' retirement benefits         18         20         19           Land         4,251         4,245         4,187         (58)         Other         804         898         1,030         1           Construction in progress         1         0         8         7         7         7         7         1  |
| Land       4,251       4,245       4,187       (58)       Other       804       898       1,030       1         Construction in progress       1       0       8       7       7       7       7       1   |
| Construction in progress         1         0         8         7           Intangible assets         3,152         1,872         1,650         (221)         Net assets         37,976         39,906         42,073         2,1           Goodwill         2,562         1,255         1,076         (179)         Shareholders' equity         45,162         47,002         50,185         3,1  |
| Intangible assets 3,152 1,872 1,650 (221) Net assets 37,976 39,906 42,073 2,1  Goodwill 2,562 1,255 1,076 (179) Shareholders' equity 45,162 47,002 50,185 3,1  |
| Goodwill 2,562 1,255 1,076 (179) Shareholders' equity 45,162 47,002 50,185 3,1   |
|  |
| Other 590 617 574 (42) Capital stock 14 049 14 051 14 056  |
| 17,000 17,000 17,000   |
| Investments and other assets 10,231 10,049 9,830 (219) Capital surplus 22,999 23,001 23,007  |
| Investment securities 779 806 766 (40) Retained earnings 8,950 10,792 13,967 3,1   |
| Deferred tax assets 1,282 1,270 1,384 114 Treasury stock (837) (842) (846)   |
| Long-term prepaid expenses 7,793 7,571 7,230 (341) Accumulated other comprehensive income (7,205) (7,107) (8,185) (1,0   |
| Other 460 480 528 47 Valuation difference on available-for-sale 64 122 100   |
| Allowance for doubtful accounts (85) (79) (79) (0) Deferred gains or losses on hedges (29) (21) (17)   |
| Foreign currency translation adjustment (7,240) (7,207) (8,268) (1,0   |
| Subscription rights to shares 19 11 73   |
|  |
|  |
| TOTAL 107,205 99,249 104,610 5,361 TOTAL 107,205 99,249 104,610 5,3  |

## Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

|  | FY2010(6 months) FY2011(6 months) From April 1, 2010 From April 1, 2011 |                |                           | Change         |           | nit: Millions of yen; round d<br>FY2010<br>From April 1, 2010 |                        |       |
|--|---|----------------|---------------------------|----------------|-----------|---|------------------------|-------|
|  | to September 30<br>Amount   | , 2010(A)<br>% | to September 30<br>Amount | , 2011(B)<br>% | (B) - (A) | %   | to March 31,<br>Amount | 2011  |
| Net sales  | 36,617  | 100.0          | 44,621                    | 100.0          | 8,004     | 21.9  | 77,853                 | 100.0 |
| Cost of sales  | 20,312  | 55.5           | 23,526                    | 52.7           | 3,213     | 15.8  | 43,033                 | 55.3  |
| Gross profit   | 16,305  | 44.5           | 21,095                    | 47.3           | 4,790     | 29.4  | 34,819                 | 44.7  |
| Selling, general and administrative expenses   | 13,486  | 36.8           | 14,702                    | 33.0           | 1,216     | 9.0   | 27,825                 | 35.7  |
| Operating income   | 2,818   | 7.7            | 6,392                     | 14.3           | 3,574     | 126.8   | 6,994                  | 9.0   |
| Interest income  | 55  |                | 30                        |                | (25)      |   | 93                     |       |
| Dividends income   | 19  |                | 22                        |                | 2         |   | 23                     |       |
| Reversal of allowance for doubtful accounts  | -   |                | 25                        |                | 25        |   | -                      |       |
| Other  | 70  |                | 53                        |                | (17)      |   | 142                    |       |
| Non - operating income   | 146   | 0.4            | 131                       | 0.3            | (14)      | -10.1   | 259                    | 0.3   |
| Interest expenses  | 372   |                | 259                       |                | (113)     |   | 710                    |       |
| Foreign exchange losses  | 666   |                | 707                       |                | 40        |   | 768                    |       |
| Other  | 168   |                | 138                       |                | (30)      |   | 412                    |       |
| Non - operating expenses   | 1,207   | 3.3            | 1,105                     | 2.5            | (102)     | -8.5  | 1,891                  | 2.4   |
| Ordinary income  | 1,757   | 4.8            | 5,419                     | 12.1           | 3,662     | 208.4   | 5,362                  | 6.9   |
| Gain on sales of investment securities   | -   |                | 9                         |                | 9         |   | -                      |       |
| Gain on reversal of subscription rights to shares                                      | _   |                | -                         |                | -         |   | 8                      |       |
| Extraordinary income   | -   | -              | 9                         | 0.0            | 9         | -   | 8                      | 0.0   |
| Loss on sales of investment securities   | -   |                | 19                        |                | 19        |   | -                      |       |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | 68  |                | -                         |                | (68)      |   | 68                     |       |
| Loss on valuation of investment securities   | 0   |                | -                         |                | (0)       |   | 77                     |       |
| Impairment loss on goodwill  | -   |                | -                         |                | -         |   | 986                    |       |
| Extraordinary Loss   | 68  | 0.2            | 19                        | 0.0            | (49)      | -71.3   | 1,132                  | 1.5   |
| Income before income taxes   | 1,688   | 4.6            | 5,409                     | 12.1           | 3,720     | 220.4   | 4,237                  | 5.4   |
| Income taxes-current   | 878   | 2.3            | 2,053                     | 4.6            | 1,174     | 133.6   | 1,043                  | 1.3   |
| Income taxes-deferred  | (162)   | -0.4           | (455)                     | -1.0           | (292)     | -   | 125                    | 0.2   |
| Income before minority interests   | 972   | 2.7            | 3,811                     | 8.5            | 2,839     | 292.1   | 3,069                  | 3.9   |
| Net income   | 972   | 2.7            | 3,811                     | 8.5            | 2,839     | 292.1   | 3,069                  | 3.9   |
| Income before minority interests   | 972   | 2.7            | 3,811                     | 8.5            | 2,839     | 292.1   | 3,069                  | 3.9   |
| Valuation difference on available-for-sale securities                                  | (74)  |                | (21)                      |                | 52        |   | (16)                   |       |
| Deferred gains or losses on hedges   | (0)   |                | 4                         |                | 5         |   | 7                      |       |
| Foreign currency translation adjustment  | (592)   |                | (1,060)                   |                | (467)     |   | (563)                  |       |
| Share of other comprehensive income of associates accounted for using equity method    | (0)   |                | (0)                       |                | (0)       |   | 2                      |       |
| Other comprehensive income   | (667)   | -1.9           | (1,077)                   | -2.4           | (409)     | -   | (570)                  | -0.7  |
| Comprehensive income   | 304   | 0.8            | 2,733                     | 6.1            | 2,429     | 798.5   | 2,498                  | 3.2   |

## **Consolidated Statements of Cash Flows**

| (Unit: Millions of yen; rou  |                           |                           |            |                    |  |  |
|--|---------------------------|---------------------------|------------|--------------------|--|--|
|  | FY 2010 (6 months)        | FY 2011 (6 months)        | Change     | FY 2010            |  |  |
|  | From April 1, 2010        | From April 1, 2011        | (B) - (A)  | From April 1, 2010 |  |  |
|  | to September 30, 2010 (A) | to September 30, 2011 (B) | . , , ,    | to March 31, 2011  |  |  |
| Net cash provided by (used in) operating activities                  |                           |                           |            |                    |  |  |
| Income (Loss) before income taxes                                    | 1,688                     | 5,409                     | 3,720      | 4,237              |  |  |
| Depreciation and amortization  | 1,256                     | 1,252                     | (4)        | 2,591              |  |  |
| Amortization of goodwill   | 320                       | 179                       | (140)      | 640                |  |  |
| Impairment of goodwill   | =                         | -                         | -          | 986                |  |  |
| Increase (Decrease) in allowance for doubtful accounts               | 85                        | (21)                      | (107)      | 120                |  |  |
| Interest and dividends income  | (75)                      | (52)                      | 22         | (117)              |  |  |
| Interest expenses  | 372                       | 259                       | (113)      | 710                |  |  |
| Foreign exchange losses (gains)                                      | 1                         | (17)                      | (19)       | 0                  |  |  |
| Loss (Gain) on sales of investment securities                        | -                         | 9                         | 9          | -                  |  |  |
| Loss (Gain) on valuation of investment securities                    | 0                         | 0                         | (0)        | 77                 |  |  |
| Loss (Gain) on sales and retirement of property, plant and equipment | 6                         | 29                        | 23         | 22                 |  |  |
| Decrease (Increase) in notes and accounts receivable - trade         | 3,919                     | (890)                     | (4,809)    | 1,233              |  |  |
| Decrease (Increase) of inventories                                   | (1,668)                   | (1,615)                   | 52         | (2,796)            |  |  |
| Increase (Decrease) in notes and accounts payable - trade            | 96                        | (6)                       | (103)      | 1,255              |  |  |
| Increase (Decrease) in provision for retirement benefits             | 90                        | 153                       | 63         | 209                |  |  |
| Decrease (Increase) in prepaid pension costs                         | 262                       | 340                       | 77         | 481                |  |  |
| Increase (Decrease) in provision for directors' bonuses              | (15)                      | (93)                      | (77)       | 77                 |  |  |
| Decrease (Increase) in consumption taxes refund receivable           | 10                        | (187)                     | (198)      | 20                 |  |  |
| Increase (Decrease) in accrued consumption taxes                     | 22                        | 0                         | (22)       | 47                 |  |  |
| Other, net   | 1,770                     | 3,251                     | 1,481      | 1,073              |  |  |
| Sub Total  | 8,145                     | 8,000                     | (144)      | 10,873             |  |  |
| Interest and dividends income received                               | 75                        | 52                        | (22)       | 118                |  |  |
| Interest expenses paid   | (367)                     | (261)                     | 106        | (699)              |  |  |
| Income taxes paid  | (399)                     | (849)                     | (450)      | (1,160)            |  |  |
| Income taxes refund  | 92                        | 90                        | (1)        | 97                 |  |  |
| Net cash provided by (used in) operating activities                  | 7,545                     | 7,031                     | (513)      | 9,229              |  |  |
| Net cash provided by (used in) investing activities                  |                           |                           |            |                    |  |  |
| Donah and of a second control of a second control of                 | (474)                     | (000)                     | (000)      | (4.404)            |  |  |
| Purchase of property, plant and equipment                            | (471)                     | (698)                     | (226)      | (1,184)            |  |  |
| Proceeds from sales of property, plant and equipment                 | 8                         | 2                         | (6)        | 23                 |  |  |
| Purchase of investment securities                                    | (2)                       | (2)                       | (0)        | (3)                |  |  |
| Proceeds from sales of investment securities                         | (62)                      | 10<br>(74)                | 10<br>(12) | (200)              |  |  |
| Other, net  Net cash provided by (used in) investing activities      | (527)                     | (761)                     | (234)      | (266)<br>(1,432)   |  |  |
| Net cash provided by (used in) investing activities                  | (321)                     | (701)                     | (234)      | (1,432)            |  |  |
| Net cash provided by (used in) financing activities                  |                           |                           |            |                    |  |  |
| Net increase (decrease) in short-term loans payable                  | 2,131                     | -                         | (2,131)    | (1,725)            |  |  |
| Repayment of long-term loans payable                                 | (200)                     | (200)                     | -          | (6,400)            |  |  |
| Proceeds from issuance of bonds                                      | 10,000                    | -                         | (10,000)   | 10,000             |  |  |
| Redemption of bonds  | (7,024)                   | -                         | 7,024      | (7,024)            |  |  |
| Payments for retirement by purchase of bonds                         | -                         | -                         | -          | (101)              |  |  |
| Proceeds from issuance of common stock                               | -                         | 5                         | 5          | 3                  |  |  |
| Purchase of treasury stock   | (1)                       | (3)                       | (1)        | (7)                |  |  |
| Proceeds from sales of treasury stock                                | 0                         | 0                         | 0          | 0                  |  |  |
| Cash dividends paid  | -                         | (637)                     | (637)      | (254)              |  |  |
| Other, net   | (267)                     | (260)                     | 7          | (540)              |  |  |
| Net cash provided by (used in) financing activities                  | 4,637                     | (1,095)                   | (5,733)    | (6,049)            |  |  |
| Effect of exchange rate change on cash and cash equivalents          | (223)                     | (572)                     | (349)      | (23)               |  |  |
| Net increase (decrease) in cash and cash equivalents                 | 11,432                    | 4,601                     | (6,831)    | 1,723              |  |  |
| Cash and cash equivalents at beginning of period                     | 26,269                    | 27,993                    | 1,723      | 26,269             |  |  |
| Cash and cash equivalents at end of period                           | 37,702                    | 32,595                    | (5,107)    | 27,993             |  |  |

#### **Segment Information**

#### Information regarding sales and income/loss by reportable segment

Six months ended September 30, 2010 (From April 1, 2010 to September 30, 2010)

(Unit: Millions of Yen; round down)

|                   |                         | Reportable segment       |                                      |          |        |        |             |              |
|-------------------|-------------------------|--------------------------|--------------------------------------|----------|--------|--------|-------------|--------------|
|                   | Test and<br>Measurement | Industrial<br>Automation | Information<br>and<br>Communications | Subtotal | Others | Total  | Adjustment* | Consolidated |
| Net sales :       |                         |                          |                                      |          |        |        |             |              |
| Outside customers | 25,283                  | 6,290                    | 1,024                                | 32,597   | 4,019  | 36,617 | _           | 36,617       |
| Inter - segment   | 16                      | 4                        | 23                                   | 44       | 1,571  | 1,616  | (1,616)     | _            |
| Total             | 25,299                  | 6,294                    | 1,047                                | 32,642   | 5,591  | 38,233 | (1,616)     | 36,617       |
| Operating income  | 2,177                   | 442                      | (570)                                | 2,049    | 999    | 3,048  | (229)       | 2,818        |

\*Elimination of intersegment transactions

(Note) 1.Main Products and services by segments are as follows;

- (1)Test and Measurement ...... Measuring instruments for Digital communications and IP network, Optical communications equipment,

  Mobile communications equipment, RF / microwave and millimeter wave communications equipment / systems,

  Service assurance
- (2)Industrial Automation ...... Checkweighers, Automatic combination weighers, Inspection equipment
- (3)Information and Communications ...... Public information systems, Video distribution systems, IP network equipment
- 2.Others ......Precision measuring instruments, Devices, Logistics, Welfare related service, Lease on real estate,
  Corporate administration, Parts manufacturing and others

Six months ended September 30, 2011 (From April 1, 2011 to September 30, 2011)

(Unit: Millions of Yen; round down)

|                   |                         | Reportabl                | e segment                            |          |        |        |             |              |
|-------------------|-------------------------|--------------------------|--------------------------------------|----------|--------|--------|-------------|--------------|
|                   | Test and<br>Measurement | Industrial<br>Automation | Information<br>and<br>Communications | Subtotal | Others | Total  | Adjustment* | Consolidated |
| Net sales :       |                         |                          |                                      |          |        |        |             |              |
| Outside customers | 34,014                  | 7,194                    | 978                                  | 42,188   | 2,433  | 44,621 | _           | 44,621       |
| Inter - segment   | 20                      | 95                       | 0                                    | 116      | 2,158  | 2,275  | (2,275)     | _            |
| Total             | 34,035                  | 7,290                    | 978                                  | 42,304   | 4,592  | 46,897 | (2,275)     | 44,621       |
| Operating income  | 6,366                   | 346                      | (477)                                | 6,235    | 385    | 6,620  | (227)       | 6,392        |

\*Elimination of intersegment transactions

(Note) 1.Main Products and services by segments are as follows;

- (1)Test and Measurement ...... Measuring instruments for Digital communications and IP network, Optical communications equipment,

  Mobile communications equipment, RF / microwave and millimeter wave communications equipment / systems,

  Service assurance
- $(2) Industrial\ Automation\ ......\ Checkweighers,\ Automatic\ combination\ weighers,\ Inspection\ equipment,\ Precision\ measuring\ instruments$
- (3)Information and Communications ...... Public information systems, Video distribution systems, IP network equipment
- 2.Others ......Devices, Logistics, Welfare related service, Lease on real estate, Corporate administration, Parts manufacturing and others
- 3.Effective from the three months ended June 30, 2011, Precision measurement business has been reclassified from "Others" to "Industrial Automation" segment.

## Consolidated Quarterly Financial Highlights

Year ended March 31, 2011

|  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|--|-------------|-------------|-------------|-------------|
|  |             | Millio      | ns of yen   |             |
| Net sales  | 16,831      | 19,786      | 17,312      | 23,922      |
| Gross profit   | 7,648       | 8,656       | 8,228       | 10,286      |
| Operating income (loss)                              | 913         | 1,905       | 1,491       | 2,683       |
| Ordinary income (loss)                               | 252         | 1,504       | 1,158       | 2,446       |
| Income (Loss) before income taxes                    | 184         | 1,503       | 1,158       | 1,390       |
| Net income (loss)                                    | 89          | 882         | 1,216       | 880         |
|  |             | Y           | Yen         |             |
| Net income (loss) per share : Basic                  | 0.70        | 6.92        | 9.55        | 6.91        |
| : Diluted  | 0.67        | 6.47        | 8.48        | 6.14        |
|  |             | Millio      | ns of yen   |             |
| Total assets   | 102,868     | 107,205     | 107,637     | 99,249      |
| Net assets   | 37,457      | 37,976      | 38,780      | 39,906      |
|  |             |             | Yen         |             |
| Net assets per share                                 | 293.79      | 297.87      | 304.19      | 313.09      |
|  |             | Millio      | ns of yen   |             |
| Cash flows from operating activities                 | 4,495       | 3,050       | (48)        | 1,731       |
| Cash flows from investing activities                 | (300)       | (226)       | (389)       | (515)       |
| Cash flows from financing activities                 | 1,635       | 3,002       | (347)       | (10,340)    |
| Net increase (decrease) in cash and cash equivalents | 5,636       | 5,796       | (923)       | (8,785)     |
| Cash and cash equivalents at end of period           | 31,906      | 37,702      | 36,779      | 27,993      |

Year ending March 31, 2012

| 1 car chang march 31, 2012                           |             |             |             |             |
|--|-------------|-------------|-------------|-------------|
|  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|  |             | Million     | ns of yen   |             |
| Net sales  | 19,518      | 25,103      | -           | -           |
| Gross profit   | 9,330       | 11,765      | -           | -           |
| Operating income (loss)                              | 2,233       | 4,159       | -           | -           |
| Ordinary income (loss)                               | 1,980       | 3,439       | -           | -           |
| Income (Loss) before income taxes                    | 1,960       | 3,449       | -           | -           |
| Net income (loss)                                    | 1,873       | 1,938       | -           | -           |
| Comprehensive income                                 | 1,620       | 1,113       | -           | -           |
|  |             | Ŋ           | en en       |             |
| Net income (loss) per share: Basic                   | 14.70       | 15.21       | -           | -           |
| : Diluted  | 13.07       | 13.52       | -           | -           |
|  |             | Million     | ns of yen   |             |
| Total assets   | 102,166     | 104,610     | -           | -           |
| Net assets   | 40,889      | 42,073      | -           | -           |
|  |             | 7           | en en       |             |
| Net assets per share                                 | 320.80      | 329.57      | -           | -           |
|  |             | Million     | ns of yen   |             |
| Cash flows from operating activities                 | 3,506       | 3,525       | -           | -           |
| Cash flows from investing activities                 | (307)       | (454)       | -           | -           |
| Cash flows from financing activities                 | (768)       | (326)       | -           | -           |
| Net increase (decrease) in cash and cash equivalents | 2,336       | 2,264       | -           | -           |
| Cash and cash equivalents at end of period           | 30,330      | 32,595      | -           | -           |

## Consolidated Quarterly Financial Position

Year ended March 31, 2011

Millions of yen; round down

|   | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|---|-------------|-------------|-------------|-------------|
| Assets  | 102,868     | 107,205     | 107,637     | 99,249      |
| Current assets                                  | 70,434      | 75,698      | 76,705      | 69,673      |
| Noncurrent assets                               | 32,434      | 31,507      | 30,931      | 29,575      |
| Property, plant and equipment                   | 18,581      | 18,123      | 17,857      | 17,652      |
| Intangible assets                               | 3,351       | 3,152       | 2,970       | 1,872       |
| Investments and other assets                    | 10,500      | 10,231      | 10,103      | 10,049      |
| Liabilities                                     | 65,410      | 69,228      | 68,857      | 59,342      |
| Current liabilities                             | 29,690      | 23,854      | 23,525      | 20,403      |
| Noncurrent liabilities                          | 35,720      | 45,373      | 45,331      | 38,938      |
| Net assets                                      | 37,457      | 37,976      | 38,780      | 39,906      |
| Capital stock                                   | 14,049      | 14,049      | 14,049      | 14,051      |
| Capital surplus                                 | 22,999      | 22,999      | 22,999      | 23,001      |
| Retained earnings                               | 8,068       | 8,950       | 9,912       | 10,792      |
| Treasury stock                                  | (837)       | (837)       | (842)       | (842)       |
| Accumulated other comprehensive income          | (6,842)     | (7,205)     | (7,359)     | (7,107)     |
| Subscription rights to shares                   | 19          | 19          | 19          | 11          |
| Supplemental information: Interest-bearing debt | 43,707      | 46,925      | 46,841      | 36,839      |

Year ending March 31, 2012

Millions of yen ; round down

|  | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|--|-------------|-------------|-------------|-------------|
| Assets   | 102,166     | 104,610     | -           | -           |
| Current assets   | 73,182      | 75,922      | -           | -           |
| Noncurrent assets                                      | 28,984      | 28,687      | -           | -           |
| Property, plant and equipment                          | 17,358      | 17,206      | -           | -           |
| Intangible assets                                      | 1,758       | 1,650       | -           | -           |
| Investments and other assets                           | 9,868       | 9,830       | -           | -           |
| Liabilities  | 61,277      | 62,536      | -           | -           |
| Current liabilities                                    | 22,414      | 39,706      | -           | -           |
| Noncurrent liabilities                                 | 38,862      | 22,829      | -           | -           |
| Net assets   | 40,889      | 42,073      | -           | -           |
| Capital stock  | 14,051      | 14,056      | -           | -           |
| Capital surplus  | 23,001      | 23,007      | -           | -           |
| Retained earnings                                      | 12,029      | 13,967      | -           | -           |
| Treasury stock   | (843)       | (846)       | -           | -           |
| Accumulated other comprehensive income                 | (7,360)     | (8,185)     | -           | -           |
| Subscription rights to shares                          | 11          | 73          | -           | -           |
| <b>Supplemental information: Interest-bearing debt</b> | 36,832      | 36,614      | -           | -           |

## Consolidated Quarterly Segment Information

Year ended March 31, 2011

|                                    | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|------------------------------------|-------------|-------------|-------------|-------------|
| Net sales by segment               | 16,831      | 19,786      | 17,312      | 23,922      |
| Test and Measurement               | 11,796      | 13,486      | 12,569      | 15,609      |
| Industrial Automation              | 2,594       | 3,695       | 2,216       | 3,819       |
| Information and Communications     | 522         | 501         | 661         | 2,432       |
| Others                             | 1,917       | 2,102       | 1,865       | 2,061       |
| Operating income (loss) by segment | 913         | 1,905       | 1,491       | 2,683       |
| Test and Measurement               | 683         | 1,493       | 1,454       | 1,418       |
| Industrial Automation              | 18          | 424         | (200)       | 416         |
| Information and Communications     | (243)       | (327)       | (69)        | 709         |
| Others                             | 567         | 431         | 434         | 219         |
| Adjustment                         | (112)       | (116)       | (127)       | (81)        |
| Net sales by market                | 16,831      | 19,786      | 17,312      | 23,922      |
| Japan                              | 6,047       | 8,417       | 5,815       | 12,671      |
| Americas                           | 4,807       | 4,540       | 4,919       | 4,679       |
| EMEA                               | 2,461       | 2,837       | 2,754       | 2,575       |
| Asia and Others                    | 3,513       | 3,991       | 3,822       | 3,996       |

Year ending March 31, 2012

|          | _      |   |       |   |     |
|----------|--------|---|-------|---|-----|
| Millions | of ven | : | round | d | own |

|                                    | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|------------------------------------|-------------|-------------|-------------|-------------|
| Net sales by segment               | 19,518      | 25,103      | -           | -           |
| Test and Measurement               | 15,062      | 18,952      | -           | -           |
| Industrial Automation              | 2,820       | 4,374       | -           | -           |
| Information and Communications     | 491         | 487         | -           | -           |
| Others                             | 1,144       | 1,289       | -           | -           |
| Operating income (loss) by segment | 2,233       | 4,159       | -           | -           |
| Test and Measurement               | 2,422       | 3,944       | -           | -           |
| Industrial Automation              | (50)        | 397         | -           | -           |
| Information and Communications     | (279)       | (198)       | -           | -           |
| Others                             | 248         | 136         | -           | -           |
| Adjustment                         | (107)       | (120)       | -           | -           |
| Net sales by market                | 19,518      | 25,103      | -           | -           |
| Japan                              | 6,893       | 9,328       | -           | -           |
| Americas                           | 5,314       | 4,692       | -           | -           |
| EMEA                               | 2,823       | 2,870       | -           | -           |
| Asia and Others                    | 4,487       | 8,212       |             | <u>-</u>    |

## Consolidated Quarterly Segment Information

1st Quarter

17,862

12,510

3,057

Year ended March 31, 2011

Test and Measurement

**Industrial Automation** 

Orders received

| 2nd Quarter | 3rd Quarter | 4th Quarter |
|-------------|-------------|-------------|
| 17,989      | 20,468      | 23,961      |
| 11,846      | 13,711      | 17,308      |
| 3,036       | 3,365       | 3,646       |
| 988         | 1,465       | 950         |
| 2 117       | 1 925       | 2.056       |

Millions of yen; round down

| Information and Communications | 576    | 988    | 1,465  | 950    |
|--------------------------------|--------|--------|--------|--------|
| Others                         | 1,718  | 2,117  | 1,925  | 2,056  |
| Orders outstanding             | 15,754 | 13,956 | 17,112 | 17,151 |
| Test and Measurement           | 12,336 | 10,696 | 11,838 | 13,537 |
| Industrial Automation          | 2,055  | 1,396  | 2,545  | 2,372  |
| Information and Communications | 708    | 1,195  | 1,999  | 517    |
| Others                         | 653    | 668    | 728    | 723    |
| •                              |        |        |        |        |

| Year ending March 31, 2012     |             | Millions of yen; round down |             |             |  |  |  |  |
|--------------------------------|-------------|-----------------------------|-------------|-------------|--|--|--|--|
|                                | 1st Quarter | 2nd Quarter                 | 3rd Quarter | 4th Quarter |  |  |  |  |
| Orders received                | 23,065      | 21,790                      | -           | -           |  |  |  |  |
| Test and Measurement           | 18,039      | 16,200                      | -           | -           |  |  |  |  |
| Industrial Automation          | 3,290       | 3,604                       | -           | -           |  |  |  |  |
| Information and Communications | 535         | 761                         | -           | _           |  |  |  |  |
| Others                         | 1,201       | 1,224                       | -           | _           |  |  |  |  |
| Orders outstanding             | 20,698      | 17,386                      | -           | -           |  |  |  |  |
| Test and Measurement           | 16,513      | 13,762                      | -           | -           |  |  |  |  |
| Industrial Automation          | 3,030       | 2,259                       | -           | -           |  |  |  |  |
| Information and Communications | 561         | 835                         | -           | -           |  |  |  |  |
| Others                         | 593         | 528                         | _           | _           |  |  |  |  |

## Anritsu Corporation Supplement of Q2 FY2011

## 1. Supplement of Five-year Results

(millions of yen, round down)

| - Consolidated -                    | Actual |           |         |         |        |        |
|-------------------------------------|--------|-----------|---------|---------|--------|--------|
|                                     | 2007/3 | 2008/3    | 2009/3  | 2010/3  | 2011/3 | 2012/3 |
| Net Sales                           | 99,445 | 100,485   | 83,940  | 73,548  | 77,853 | 87,500 |
| Change %                            | 9.0%   | 1.0%      | -16.5%  | -12.4%  | 5.9%   | 12.4%  |
| Operating Income                    | 6,358  | 5,356     | 905     | 4,583   | 6,994  | 11,700 |
| Change %                            | 39.8%  | -15.8%    | -83.1%  | 406.3%  | 52.6%  | 67.3%  |
| as % of Net Sales                   | 6.4%   | 5.3%      | 1.1%    | 6.2%    | 9.0%   | 13.4%  |
| Ordinary Income                     | 3,193  | -2,006    | 170     | 3,578   | 5,362  | 10,000 |
| Change %                            | 96.1%  | -         | -       | 1997.9% | 49.8%  | 86.5%  |
| as % of Net Sales                   | 3.2%   | -2.0%     | 0.2%    | 4.9%    | 6.9%   | 11.4%  |
| Net Income                          | 1,375  | -3,900    | -3,540  | 385     | 3,069  | 7,000  |
| Change %                            | 144.4% | -         | -       | -       | 697.0% | 128.1% |
| as % of Net Sales                   | 1.4%   | -3.9%     | -4.2%   | 0.5%    | 3.9%   | 8.0%   |
| EPS                                 | ¥10.79 | ¥-30.60   | ¥-27.78 | ¥3.02   | ¥24.09 | ¥54.93 |
| Orders                              | 98,936 | 101,451   | 81,470  | 76,116  | 80,282 | 87,500 |
| Change %                            | 5.8%   | 2.5%      | -19.7%  | -6.6%   | 5.5%   | 9.0%   |
| Cash Flow from Operating Activities | 2,488  | 6,251     | 6,916   | 7,970   | 9,229  | 10,000 |
| Change %                            | -58.0% | 151.2%    | 10.6%   | 15.2%   | 15.8%  | 8.3%   |
| Free Cash Flow                      | 2,908  | 3,877     | 5,589   | 7,471   | 7,797  | 7,000  |
| Change %                            | -      | 33.3%     | 44.2%   | 33.7%   | 4.4%   | -10.2% |
| Capital Expenditures                | 2,319  | 2,790     | 2,236   | 1,134   | 1,549  | 3,600  |
| Change %                            | -14.1% | 20.3%     | -19.9%  | -49.2%  | 36.6%  | 132.3% |
| Depreciation                        | 3,599  | 3,373     | 3,099   | 2,979   | 2,589  | 2,800  |
| Change %                            | 4.2%   | -6.3%     | -8.1%   | -3.9%   | -13.1% | 8.1%   |
| R&D Expenses                        | 14,072 | (*)14,679 | 11,704  | 9,387   | 9,380  | 10,000 |
| Change %                            | 12.5%  | 4.3%      | -20.3%  | -19.8%  | -0.1%  | 6.6%   |
| as % of Net Sales                   | 14.2%  | 14.6%     | 13.9%   | 12.8%   | 12.0%  | 11.4%  |
| Number of employees                 | 3,990  | 3,963     | 3,697   | 3,589   | 3,614  | -      |

<sup>(</sup>  $^{\star}$  ) R&D expenses as of Mar.2008 contain a lump amortization of capitalized R&D assets in overseas subsidiary.

Assumed exchange rate; 1US\$=80

## 2. Supplement of Quarterly Results

(millions of yen, round down)

| - Consolidated -  |         | Actual  |         |         |         |         |  |  |  |
|-------------------|---------|---------|---------|---------|---------|---------|--|--|--|
| Quarter Results   | 2010/Q1 | 2010/Q2 | 2010/Q3 | 2010/Q4 | 2011/Q1 | 2011/Q2 |  |  |  |
| Net Sales         | 16,831  | 19,786  | 17,312  | 23,922  | 19,518  | 25,103  |  |  |  |
| YoY               | 17.6%   | 1.7%    | 6.2%    | 1.9%    | 16.0%   | 26.9%   |  |  |  |
| Operating Income  | 913     | 1,905   | 1,491   | 2,683   | 2,233   | 4,159   |  |  |  |
| YoY               | -       | 7.1%    | 55.2%   | -1.0%   | 144.4%  | 118.3%  |  |  |  |
| as % of Net Sales | 5.4%    | 9.6%    | 8.6%    | 11.2%   | 11.4%   | 16.6%   |  |  |  |
| Ordinary Income   | 252     | 1,504   | 1,158   | 2,446   | 1,980   | 3,439   |  |  |  |
| YoY               | -       | 24.3%   | 34.5%   | -5.0%   | 683.2%  | 128.6%  |  |  |  |
| as % of Net Sales | 1.5%    | 7.6%    | 6.7%    | 10.2%   | 10.1%   | 13.7%   |  |  |  |
| Net Income        | 89      | 882     | 1,216   | 880     | 1,873   | 1,938   |  |  |  |
| YoY               | -       | -47.6%  | 282.7%  | 354.7%  | 1986.6% | 119.7%  |  |  |  |
| as % of Net Sales | 0.5%    | 4.5%    | 7.0%    | 3.7%    | 9.6%    | 7.7%    |  |  |  |

(millions of yen, round down)

| Upper : Sales          |         | Actual                          |        |        |        |        |  |  |
|------------------------|---------|---------------------------------|--------|--------|--------|--------|--|--|
| Lower : Oper. Income   | 2010/Q1 | 2010/Q1 2010/Q2 2010/Q3 2010/Q4 |        |        |        |        |  |  |
| Test and measurement   | 11,796  | 13,486                          | 12,569 | 15,609 | 15,062 | 18,952 |  |  |
|                        | 683     | 1,493                           | 1,454  | 1,418  | 2,422  | 3,944  |  |  |
| Industrial Automation  | 2,594   | 3,695                           | 2,216  | 3,819  | 2,820  | 4,374  |  |  |
|                        | 18      | 424                             | - 200  | 416    | - 50   | 397    |  |  |
| Info. & Comm.          | 522     | 501                             | 661    | 2,432  | 491    | 487    |  |  |
|                        | - 243   | - 327                           | - 69   | 709    | - 279  | - 198  |  |  |
| Others                 | 1,917   | 2,102                           | 1,865  | 2,061  | 1,144  | 1,289  |  |  |
|                        | 455     | 314                             | 306    | 138    | 141    | 16     |  |  |
| Total Sales            | 16,831  | 19,786                          | 17,312 | 23,922 | 19,518 | 25,103 |  |  |
| Total Operating Income | 913     | 1,905                           | 1,491  | 2,683  | 2,233  | 4,159  |  |  |

<sup>&</sup>quot;Others" contains "Others" and "Adjustment" of segment information.

### Anritsu Corporation Supplement of Q2 FY2011

### 3. Supplement of segment information

### 1) Net Sales by Segment

(millions of yen, round down)

|                       | First Half |        |        |        | <b>Estimate</b> |        |        |        |
|-----------------------|------------|--------|--------|--------|-----------------|--------|--------|--------|
|                       | 2008/9     | 2009/9 | 2010/9 | 2011/9 | 2009/3          | 2010/3 | 2011/3 | 2012/3 |
| Test and measurement  | 31,783     | 23,035 | 25,283 | 34,014 | 57,449          | 48,270 | 53,462 | 64,000 |
| YoY                   | -12.0%     | -27.5% | 9.8%   | 34.5%  | -21.0%          | -16.0% | 10.8%  | 19.7%  |
| Industrial Automation | 7,155      | 5,846  | 6,290  | 7,194  | 12,980          | 11,641 | 12,325 | 14,000 |
| YoY                   | 5.3%       | -18.3% | 7.6%   | 14.4%  | -4.5%           | -10.3% | 5.9%   | 13.6%  |
| Info. & Comm.         | 1,357      | 1,096  | 1,024  | 978    | 5,200           | 5,306  | 4,118  | 4,000  |
| YoY                   | -37.7%     | -19.2% | -6.6%  | -4.5%  | -9.5%           | 2.0%   | -22.4% | -2.9%  |
| Others                | 4,129      | 3,786  | 4,019  | 2,433  | 8,309           | 8,329  | 7,946  | 5,500  |
| YoY                   | 11.1%      | -8.3%  | 6.2%   | -39.5% | -1.3%           | 0.2%   | -4.6%  | -30.8% |
| Total                 | 44,426     | 33,764 | 36,617 | 44,621 | 83,940          | 73,548 | 77,853 | 87,500 |
| YoY                   | -9.0%      | -24.0% | 8.4%   | 21.9%  | -16.5%          | -12.4% | 5.9%   | 12.4%  |

The classification of the precision measurement business has been changed from Others to Industrial Automation since April 1, 2011.

#### 2) Operating Income by Segment

(millions of yen, round down)

|                       | First Half |        |        |        |        | <b>Estimate</b> |        |        |
|-----------------------|------------|--------|--------|--------|--------|-----------------|--------|--------|
|                       | 2008/9     | 2009/9 | 2010/9 | 2011/9 | 2009/3 | 2010/3          | 2011/3 | 2012/3 |
| Test and measurement  | 89         | 267    | 2,177  | 6,366  | -791   | 2,251           | 5,050  | 10,500 |
| YoY                   | -91.3%     | 201.0% | 712.6% | 192.4% | -      | -               | 124.3% | 107.9% |
| Industrial Automation | 413        | 329    | 442    | 346    | 596    | 610             | 659    | 700    |
| YoY                   | -15.2%     | -20.2% | 34.3%  | -21.8% | -26.8% | 2.3%            | 8.0%   | 6.2%   |
| Info. & Comm.         | -456       | -672   | -570   | -477   | 70     | 143             | 69     | 0      |
| YoY                   | -          | -      | -      | -      | -7.3%  | 101.8%          | -51.7% | -      |
| Others                | 498        | 986    | 769    | 157    | 1,029  | 1,577           | 1,215  | 500    |
| YoY                   | 863.2%     | 98.0%  | -22.0% | -79.5% | 203.8% | 53.3%           | -23.0% | -58.8% |
| Total                 | 544        | 912    | 2,818  | 6,392  | 905    | 4,583           | 6,994  | 11,700 |
| YoY                   | -57.4%     | 67.6%  | 209.1% | 126.8% | -83.1% | 406.3%          | 52.6%  | 67.3%  |

<sup>&</sup>quot;Others" contains "Others" and "Adjustment" of segment information.

### 3) Net Sales by Markets

(millions of yen, round down)

|                 |        | First Half |        |        |        | Full Year |        |        |
|-----------------|--------|------------|--------|--------|--------|-----------|--------|--------|
|                 | 2008/9 | 2009/9     | 2010/9 | 2011/9 | 2009/3 | 2010/3    | 2011/3 | 2012/3 |
| Japan           | 17,529 | 15,158     | 14,465 | 16,222 | 37,459 | 33,490    | 32,952 | 35,000 |
| YoY             | -20.2% | -13.5%     | -4.6%  | 12.1%  | -15.4% | -10.6%    | -1.6%  | 6.2%   |
| Overseas        | 26,896 | 18,606     | 22,152 | 28,399 | 46,480 | 40,058    | 44,900 | 52,500 |
| YoY             | 0.2%   | -30.8%     | 19.1%  | 28.2%  | -17.3% | -13.8%    | 12.1%  | 16.9%  |
| Americas        | 9,658  | 6,102      | 9,348  | 10,006 | 16,365 | 13,967    | 18,946 | 20,000 |
| YoY             | 4.8%   | -36.8%     | 53.2%  | 7.0%   | -16.3% | -14.7%    | 35.7%  | 5.6%   |
| EMEA            | 8,438  | 6,089      | 5,299  | 5,693  | 14,870 | 12,462    | 10,629 | 11,000 |
| YoY             | -5.8%  | -27.8%     | -13.0% | 7.4%   | -22.1% | -16.2%    | -14.7% | 3.5%   |
| Asia and others | 8,799  | 6,414      | 7,504  | 12,699 | 15,244 | 13,628    | 15,324 | 21,500 |
| YoY             | 1.4%   | -27.1%     | 17.0%  | 69.2%  | -13.2% | -10.6%    | 12.4%  | 40.3%  |
| Total           | 44,426 | 33,764     | 36,617 | 44,621 | 83,940 | 73,548    | 77,853 | 87,500 |
| YoY             | -9.0%  | -24.0%     | 8.4%   | 21.9%  | -16.5% | -12.4%    | 5.9%   | 12.4%  |

EMEA: Europe, Middle East and Africa

The classification of the precision measurement business has been changed from Others to Industrial Automation since April 1, 2011.