

Financial Results for the 2nd Quarter of the Fiscal Year ending March 31, 2014

October 31st, 2013

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MEMBERSHIP

<http://www.anritsu.com>



Cautionary Statement

All information contained in this release which pertains to the current plans, estimates, strategies and beliefs of Anritsu Corporation (hereafter "Anritsu") that is not historical fact shall be considered forward-looking statements of future business results or other forward-looking projections pertinent to the business of Anritsu. Implicit in reliance on these and all future projections is the unavoidable risk, caused by the existence of uncertainties about future events, that any and all suggested projections may not, come to pass. Forward-looking statements include but are not limited to those using words such as "believe", "expect", "plans", "strategy", "prospects", "forecast", "estimate", "project", "anticipate", "may" or "might" and words of similar meaning in connection with a discussion of future operations or financial performance.

Actual business results are the outcome of a number of unknown variables and may substantially differ from the figures projected herein.

Factors which may affect the actual business results include but are not limited to the economic situation in the geographic areas in which Anritsu conducts business, including but not limited to, Japan, Americas, Asia, and Europe, changes in actual demand for Anritsu products and services, increases or decreases in the competitive nature of markets in which Anritsu sells products or buys supplies, changing aptitudes at providing services, and exchange rates.

You also should not place reliance on any obligation of Anritsu to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Anritsu disclaims any such obligation.



Agenda

I . Consolidated performance review of Q2 ended Sep.30th, 2013

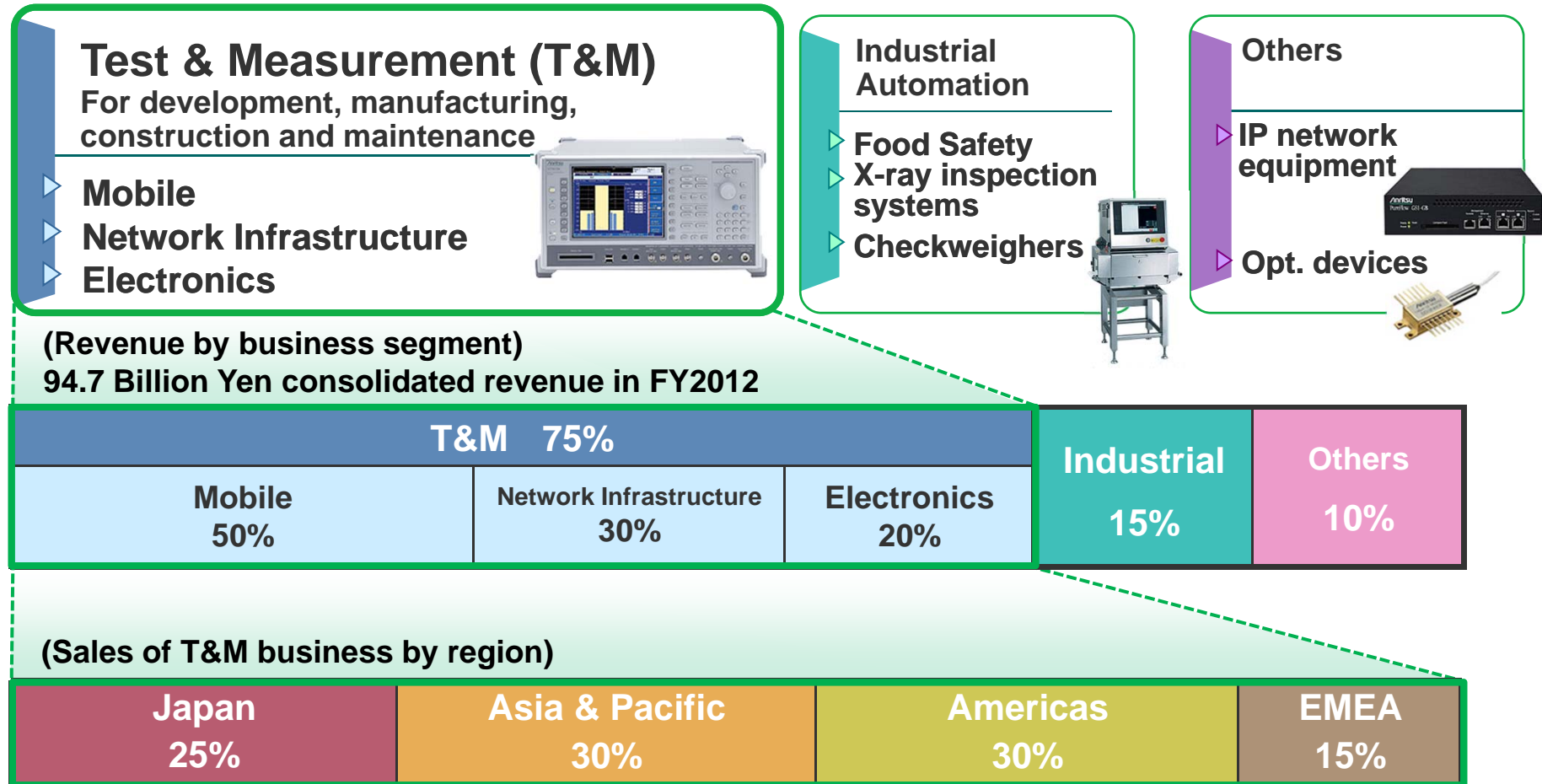
I -1.Outline of our business segments

I -2.Consolidated performance

I -3.Outlook of full year of the fiscal year ending March, 2014

II . External evaluation on solutions, ESG and improving corporate value

I -1. Outline of our business segments



I -2. Consolidated Performance –Business Segments-



Robust performance in the T&M business, with substantial expansion in mobile broadband services as growth drivers in the Americas and Asia

| Segment | FY2013 Q2 (April to September, 2013) |
|--------------------------|---|
| Test & Measurement (T&M) | <ul style="list-style-type: none">▪ Mobile: Demand for LTE Development and for smartphone manufacturing remained strong.▪ Network infrastructure: Investment for base station development remained strong▪ Electronics: Continue to reduce capital investment |
| | <ul style="list-style-type: none">▪ Japan: Mobile-related investment greatly reduced▪ Asia: Mobile-related demand for development and manufacturing remained strong▪ Americas: Driven by smartphone development and base station development investment |
| Industrial Automation | Strong results both domestically and overseas |



I -2. Consolidated performance -Financial results-

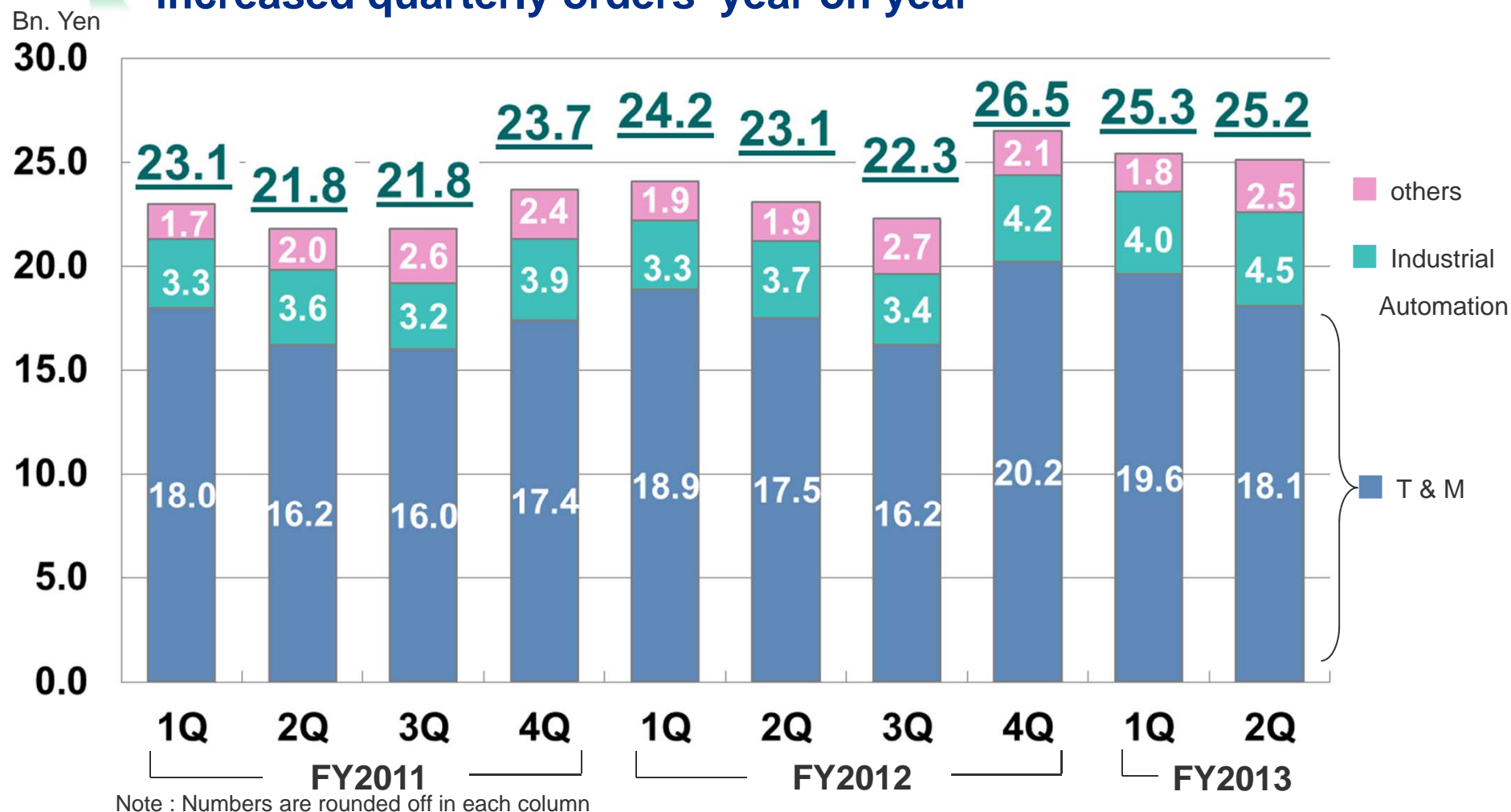
Unit: Billion Yen

| | 2Q FY2012 (Apr. to Sep.) | 2Q FY2013 (Apr. to Sep.) | YoY | YoY (%) |
|--------------------------|-----------------------------|-----------------------------|-------|---------|
| Order Intake | 47.3 | 50.6 | 3.3 | 7% |
| Revenue | 46.3 | 48.1 | 1.8 | 4% |
| Operating profit (loss) | 8.7 | 6.3 | (2.4) | -27% |
| Profit (loss) before tax | 8.1 | 6.6 | (1.5) | -19% |
| Profit (loss) | 6.9 | 4.3 | (2.6) | -37% |
| Comperhensive Income | 6.1 | 5.6 | (0.5) | -9% |
| Free Cash Flow | 4.7 | 4.5 | (0.2) | -5% |

Note : Numbers are rounded off in each column

I -2. Consolidated performance -Orders by business segment-

Both T&M business and Industrial Automation business increased quarterly orders year on year



I -2. Consolidated performance -Results by business segment-

Unit: Billion Yen

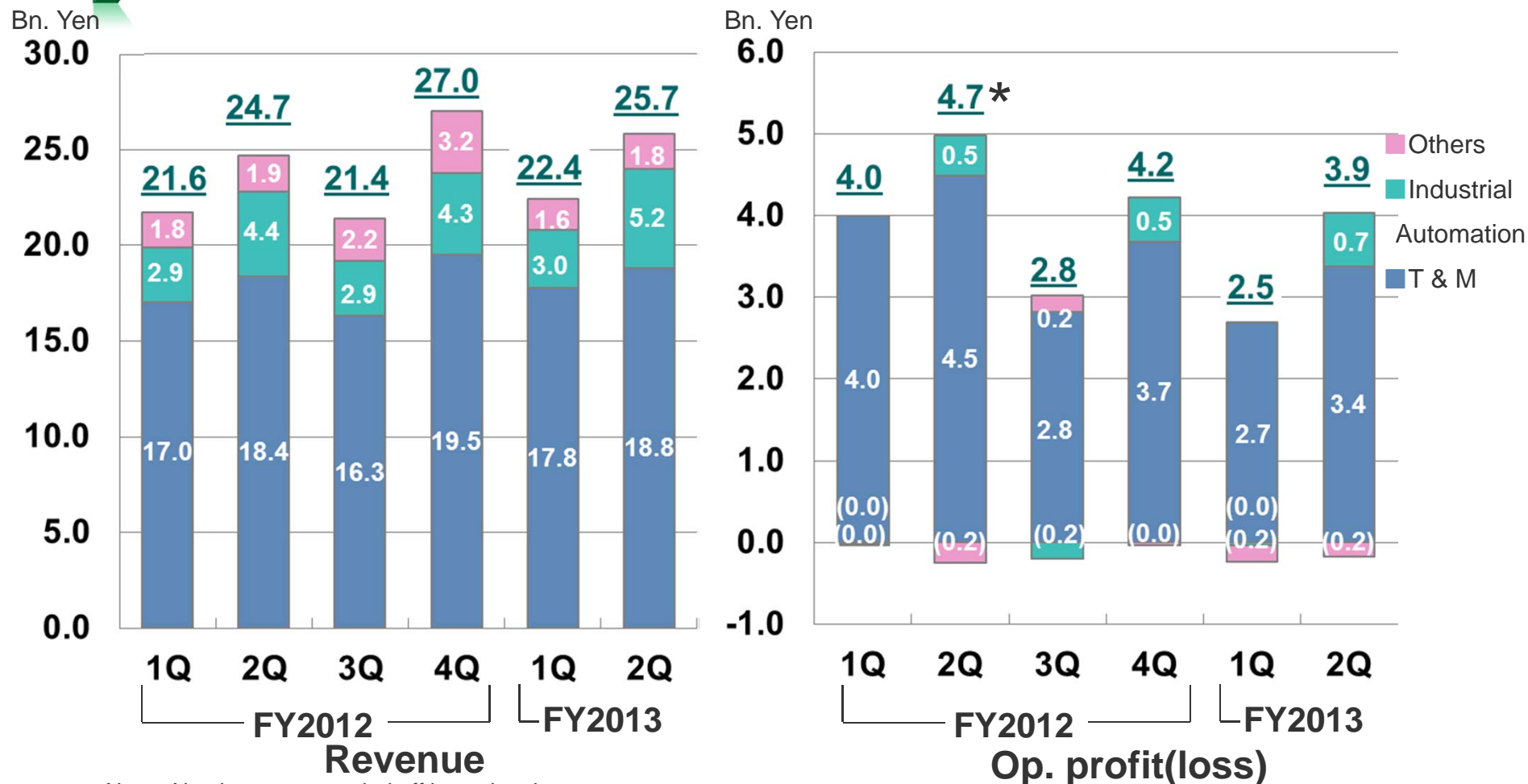
| | | 2Q FY2012 (Apr. to Sep.) | 2Q FY2013 (Apr. to Sep.) | YoY | YoY (%) |
|-----------------------|-------------------|-----------------------------|-----------------------------|-------|---------|
| Test & Measurement | Revenue | 35.4 | 36.5 | 1.1 | 3% |
| | Op. profit (loss) | 8.5 | 6.1 | (2.4) | -28% |
| Industrial Automation | Revenue | 7.2 | 8.2 | 1.0 | 13% |
| | Op. profit (loss) | 0.5 | 0.6 | 0.1 | 33% |
| Others | Revenue | 3.7 | 3.4 | (0.3) | -8% |
| | Op. profit (loss) | (0.2) | (0.4) | (0.2) | - |
| Total | Revenue | 46.3 | 48.1 | 1.8 | 4% |
| | Op. profit (loss) | 8.7 | 6.3 | (2.4) | -27% |

Note : Numbers are rounded off in each column

I -2. Consolidated performance –Revenue and Op. profit by quarters-



Q2 progress against full year plan: Revenue 47%, Operating profit 37%



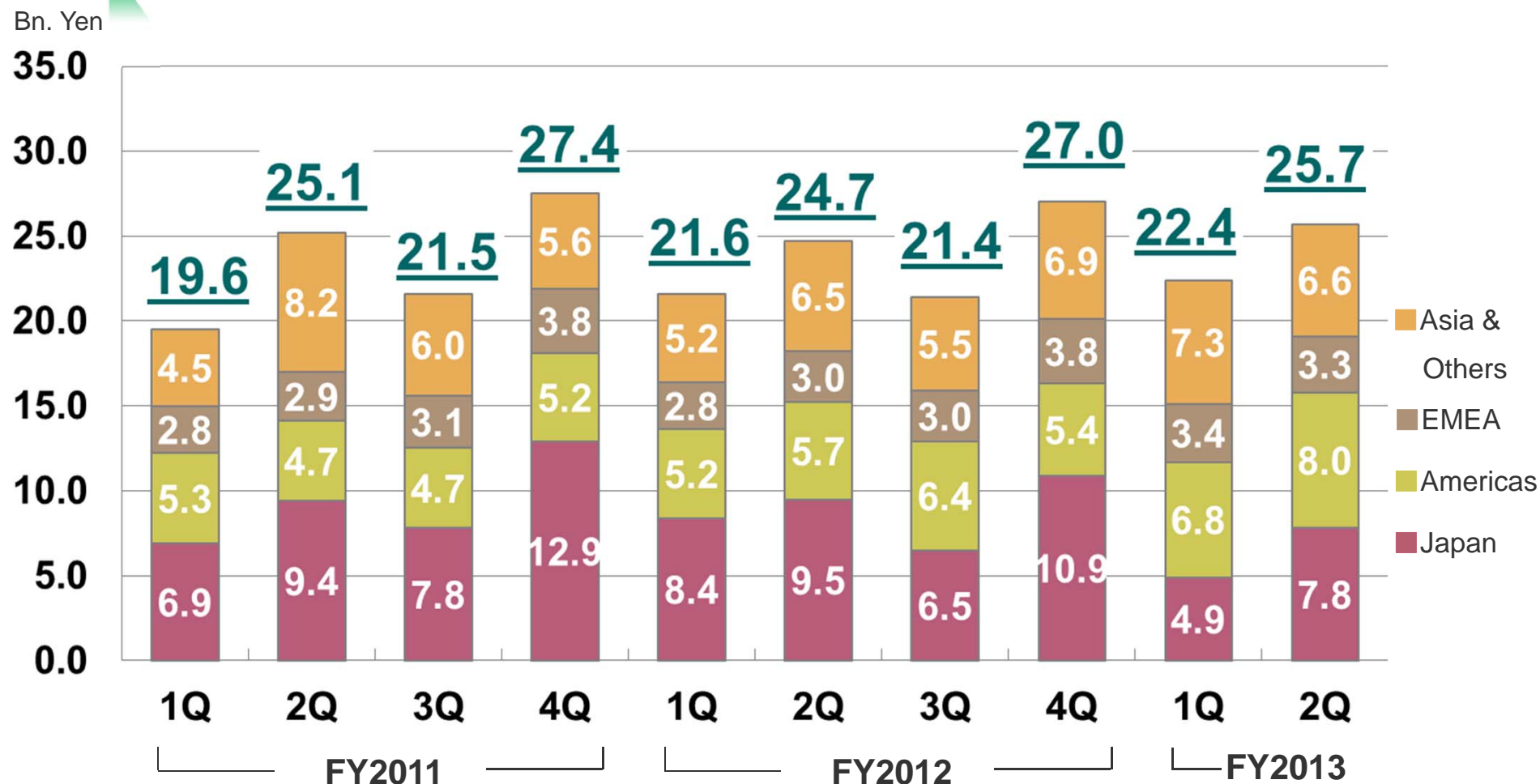
Note : Numbers are rounded off in each column

*With an amendment of IAS19, figures have been restated based on the revised accounting policies retrospectively.
(Old figure for 2Q Op. profit: 4.8 billion yen)

I -2. Consolidated performance -Revenue by region-



T&M Business in Asia and Americas Drives Performance



Note : Numbers are rounded off in each column

I -2. Consolidated performance -Cash Flow-



Creating stable cash flow

Cash Flow (Apr.-Sep.)

Operating CF : 7.8 Bn. Yen
Investing CF : (3.3) Bn. Yen
Financial CF : (2.4) Bn. Yen

Free Cash Flow

Op. CF + Inv. CF : 4.5Bn. Yen

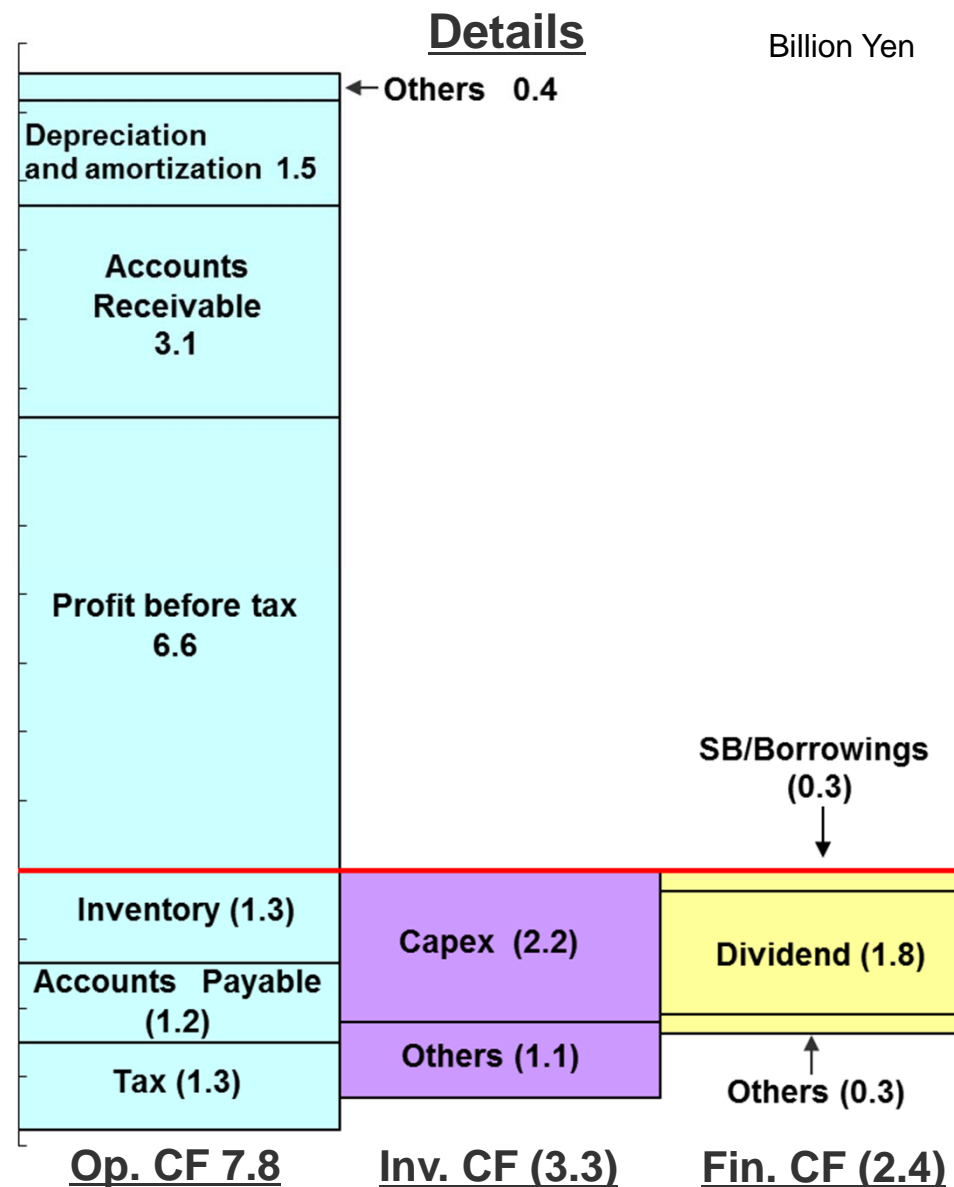
Cash at the end of period

40.5 Bn. Yen

Interest-bearing dept.

19.1 Bn. Yen

Note : Numbers are rounded off in each column



I -3. Outlook for full year of FY2013

 **No change since April disclosures**

Unit: Billion Yen

| | | FY2012 | FY2013 | |
|--------------------------|-------------------|--------|----------|--------|
| | | Actual | Forecast | YoY |
| | | | | YoY(%) |
| Revenue | | 94.7 | 102.0 | 7.3 |
| Operating profit (loss) | | 15.7 * | 17.0 | 1.3 |
| Profit (loss) before tax | | 16.1 * | 16.5 | 0.4 |
| Profit (loss) | | 13.9 | 11.5 | (2.4) |
| Test & Measurement | Revenue | 71.2 | 77.0 | 5.8 |
| | Op. profit (loss) | 15.0 | 15.5 | 0.5 |
| Industrial Automation | Revenue | 14.4 | 15.5 | 1.1 |
| | Op. profit (loss) | 0.8 | 1.0 | 0.2 |
| Others | Revenue | 9.0 | 9.5 | 0.5 |
| | Op. profit (loss) | (0.1) | 0.5 | 0.6 |

Note 1 : Exchange rate for FY2013 H2(forecast) 1USD = 90 yen, 1EURO=120yen

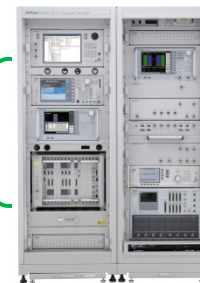
Note 2 : Numbers are rounded off in each column

*With an amendment of IAS19, figures for FY2012 Actual has been restated based on the revised accounting policies retrospectively.
(Old figures: OP. profit: 15.8 billion yen, Profit before tax: 16.2 billion yen)

II -1. Anritsu acquired world first GCF certification for LTE-Advanced Conformance Test System

Anritsu gained the *largest number of validated LTE-Advanced RF and Protocol conformance test cases in the industry

*GCF/PTCRB validated test cases :
as of October 16, 2013



RF Conformance Test System
ME7873L

Protocol
Conformance Test System
ME7834



*Conformance test : Testing to determine if a mobile terminal's transmission, reception and/or protocol meets global specifications

*GCF, PTCRB: Organization to set network operation and conformance test standards for mobile terminals to ensure the interoperability between any mobile terminals and networks around the world.

II -2. Received 2013 Global Frost & Sullivan Award (1)

Award for Market Share Leadership



Site master S331L

Leading the handheld, cable
and antenna analyzer market

*Frost & Sullivan is a global market research company.

II -2. Received 2013 Global Frost & Sullivan Award (2)



PIM Master MW82119A

Made even more compact and lightweight for the installation and maintenance of mobile communications base stations

*PIM: Refers to interference created by the difference in carrier frequencies when multiple carrier frequency signals are used in communications systems with different carrier frequencies for transmitting and receiving

II -3. Added to the “FTSE4Good Index Series” constituent

Anritsu was adopted as a constituent in the September 2013
FTSE4Good Semi-Annual index review

Rated as **an outstanding company for risk management** in Environment, Society and Governance (ESG)

Anritsu is the only Japanese company among the 30 new companies to be added to the FTSE4Good Index Series at this review.

As of September 2013, there are **749 companies from around the world** in the FTSE4Good Index Series (**including 180 Japanese companies**).



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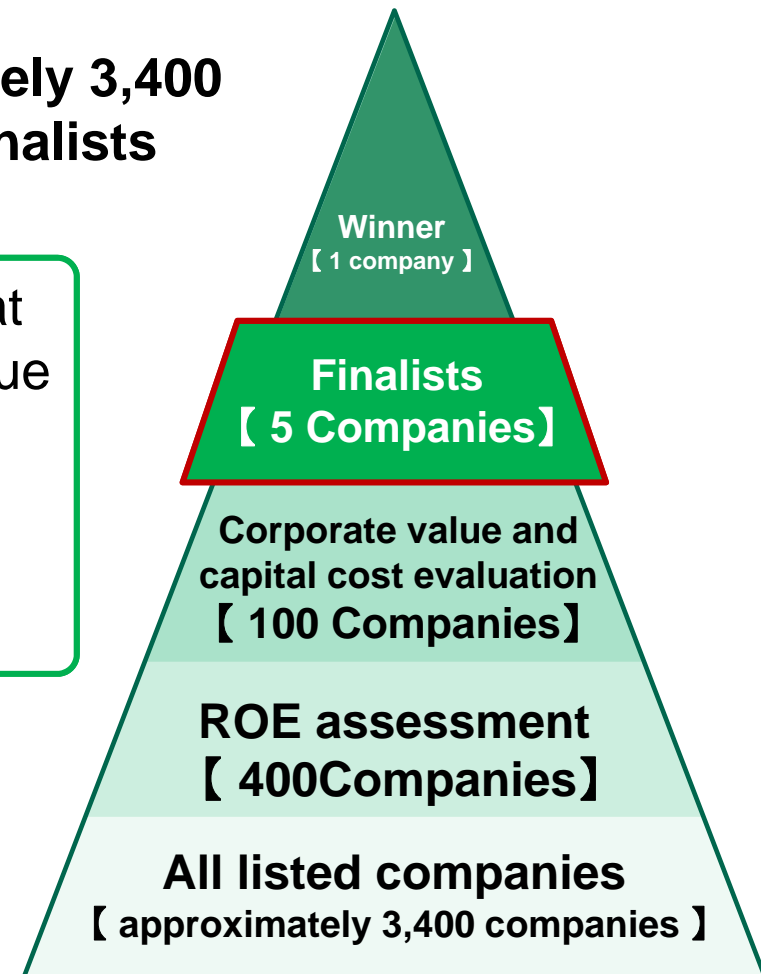
*FTSE4Good Index Series:
The index recognized as a leading global indicator of socially responsible investment (SRI), and consists of constituent companies that meet global standards on ESG.

II -4. Selected as a finalist for the Tokyo Stock Exchange (TSE) “Corporate Value Improvement Award”

Only 5 companies from the approximately 3,400 listed companies were nominated as finalists

The Award is presented to companies that have significantly improved corporate value through management that strives to raise corporate value while strongly incorporating capital costs and other investor perspectives.

The winner will be decided in December 2013.



Anritsu

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