

ANRITSU CORPORATION

Financial Results of FY2023: Q&A Summary

Q1: What portion of T&M revenue for FY2023 came from optical transceiver-related test instruments? Also, what was the ratio of test instruments for development to manufacturing?

A1: Optical transceiver-related test instruments accounted for approximately half of the network infrastructure segment of the T&M business in FY2023. About half was for development and the other half was for manufacturing.

Q2: What are your expectations of the growth in demand for test instruments related to data centers?

A2: We believe that large demand for test instruments will emerge when the demand for new and additional data centers related to generative AI is combined with technological advances such as 400GE and 800GE.

Q3: What is the background to the indications that millimeter wave is being considered for use in the 5G market?

A3: The use of millimeter waves is being considered to address a frequency shortage in urban areas. First, base stations will be constructed and then millimeter wave is expected to be installed in mobile terminals.

Q4: In GLP2026, you plan to spend 40 billion yen for growth investment. How much larger is this compared to GLP2023?

A4: The actual investment for growth in GLP2023 was approximately 20 billion yen, of which 4 billion yen was for M&A.

Q5: Please explain “industrial measurement,” a new area of business in GLP2026.

A5: It is a business for rolling out our existing general-purpose products to new markets that we have not previously had access to.

Q6: In GLP2026, how will you increase the profit margin of the PQA business?

A6: We aim to achieve a profit margin of 12% in FY2026 by offering high value-added products, expanding into the pharmaceutical area, and streamlining our business structure and processes.