

Financial Results for the Fiscal Year ended March 31, 2025

Shunichi Sugita

Director, Senior Vice President, CFO
ANRITSU CORPORATION

April 25th, 2025



TSE Prime Market
TSE code : 6754
<https://www.anritsu.com>

(No notes here)

Cautionary Statement



All information contained in this release which pertains to the current plans, estimates, strategies and beliefs of ANRITSU CORPORATION (hereafter "Anritsu") that is not historical fact shall be considered forward-looking statements of future business results or other forward-looking projections pertinent to the business of Anritsu. Implicit in reliance on these and all future projections is the unavoidable risk, caused by the existence of uncertainties about future events, that any and all suggested projections may not, come to pass. Forward-looking statements include but are not limited to those using words such as "believe", "expect", "plans", "strategy", "prospects", "forecast", "estimate", "project", "anticipate", "may" or "might" and words of similar meaning in connection with a discussion of future operations or financial performance.

Actual business results are the outcome of a number of unknown variables and may substantially differ from the figures projected herein.

Factors which may affect the actual business results include but are not limited to the economic situation in the geographic areas in which Anritsu conducts business, including but not limited to, Japan, Americas, Asia, and Europe, changes in actual demand for Anritsu products and services, increases or decreases in the competitive nature of markets in which Anritsu sells products or buys supplies, changing aptitudes at providing services, and exchange rates.

You also should not place reliance on any obligation of Anritsu to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Anritsu disclaims any such obligation.

(No notes here)

Agenda

1. Outline of our business segments
2. Consolidated performance review of the Fiscal Year ended March 31, 2025
3. Outlook for full year of the Fiscal Year ending March 31, 2026 (Consolidated)

Appendix: Glossary

(No notes here)

1. Outline of our business segments

T&M

Evolution and advances of networked society

- ◆ Mobile : 5G, 5G Utilization
- ◆ Network Infrastructure : Data center, Optical NW, Wireless NW
- ◆ Electronics : Base station construction and maintenance, Electronics parts, Wireless Equipment



PQA

Safety & security of food & medicals/pharmaceuticals

- ◆ Food inspection market
- ◆ Medical/pharmaceutical inspection market



EM

Toward a decarbonized society

- ◆ Test market for EVs and batteries
- ◆ Installation support for Local 5G and Private 5G



Others

- ◆ Sensing & devices
- ◆ Others



(Revenue by business segment)

110.0 billion Yen consolidated revenue in FY2023

T&M 64%			PQA 23%	EM 7%	Others 6%
Mobile 42%	Network Infrastructure 36%	Electronics 22%			

113.0 billion Yen consolidated revenue in FY2024

T&M 62%			PQA 25%	EM 8%	Others 5%
Mobile 43%	Network Infrastructure 39%	Electronics 18%			

(Revenue of T&M business by region)

Revenue in FY2023

Japan 16%	Asia & Others 38%	Americas 26%	EMEA 20%
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Revenue in FY2024

Japan 16%	Asia & Others 38%	Americas 28%	EMEA 18%
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(No notes here)

2-1. Consolidated performance - Financial results -

▶ YoY increase in revenue and profit

Unit: Billion Yen

International Financial Reporting Standards(IFRS)	FY2023 (Apr. to Mar.)	FY2024 (Apr. to Mar.)	YoY	YoY (%)
Order intake	107.3	112.6	5.3	5%
Revenue	110.0	113.0	3.0	3%
Operating profit (loss)	9.0	12.1	3.1	35%
Profit (loss) before tax	10.0	12.7	2.7	28%
Profit (loss)	7.7	9.3	1.6	21%
Comprehensive income	13.2	7.8	(5.4)	-41%

(Note) Numbers for FY2023 and FY2024 are rounded off to the first decimal place.

The Group's consolidated order intake increased 5% YoY to 112.6 billion yen and revenue increased 3% YoY to 113.0 billion yen. Operating profit increased 35% YoY to 12.1 billion yen and profit increased 21% YoY to 9.3 billion yen. Comprehensive income decreased 41% YoY to 7.8 billion yen.

2-2. Consolidated performance - Results by business segment -

▶ Operating profit Increase across all segments

Unit: Billion Yen

International Financial Reporting Standards (IFRS)		FY2023 (Apr. to Mar.)	FY2024 (Apr. to Mar.)	YoY	YoY (%)
T&M	Revenue	71.0	70.1	(0.9)	-1%
	Op. profit (loss)	7.5	8.4	0.9	11%
PQA	Revenue	25.4	28.2	2.8	11%
	Op. profit (loss)	1.3	2.8	1.5	119%
Environmental Measurement	Revenue	7.4	8.5	1.1	15%
	Op. profit (loss)	0.5	0.9	0.4	68%
Others	Revenue	6.1	6.1	(0.0)	-1%
	Op. profit (loss)	0.8	1.5	0.7	80%
Adjustment	Op. profit (loss)	(1.2)	(1.4)	(0.2)	-
Total	Revenue	110.0	113.0	3.0	3%
	Op. profit (loss)	9.0	12.1	3.1	35%

(Note1) : Numbers for FY2023 and FY2024 are rounded off to the first decimal place.

(Note2) : Adjustment includes elimination of inter-segment transactions and non distributed company-wide expenses of each business segment.

In the T&M business, although the growth of generative AI drove strong measurement demand for increased network speeds in data centers, etc., investments in test instruments for base station construction and maintenance by communications operators were weak, and revenue decreased YoY. Meanwhile, due to changes in our product mix, profitability improved. As a result, revenue decrease 1% YoY to 70.1 billion yen, while operating profit increased 11% YoY to 8.4 billion yen (operating margin of 11.9%), representing a decrease in revenue and an increase in profit.

In the PQA business, demand for capital investment aimed at automation and manpower savings in the quality assurance process in the food market was strong, and the business has captured major customers' demand for X-ray inspection equipment in the United States. As a result, revenue increased 11% YoY to 28.2 billion yen, and operating profit increased 119% YoY to 2.8 billion yen (operating margin of 10.0%) , representing an increase in both revenue and profit.

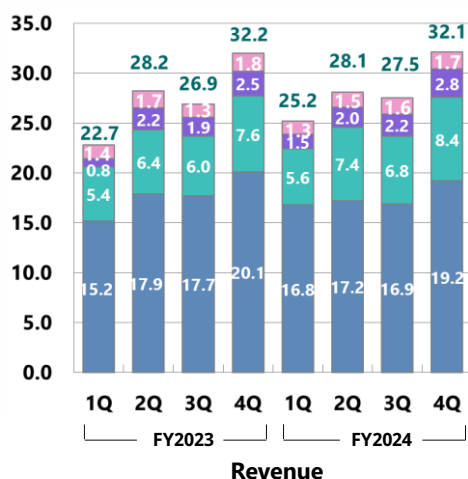
In the Environmental Measurement business, test demand for EVs/battery in Japan was strong and revenue increased 15% to 8.5 billion yen, and operating profit increased 68% YoY to 0.9 billion yen (operating margin of 10.5%) , representing an increase in both revenue and profit.

In other businesses, revenue decreased 1% YoY to 6.1 billion yen and operating profit increased 80% YoY to 1.5 billion (operating margin of 24.0%) , representing a decrease in revenue and an increase in profit.

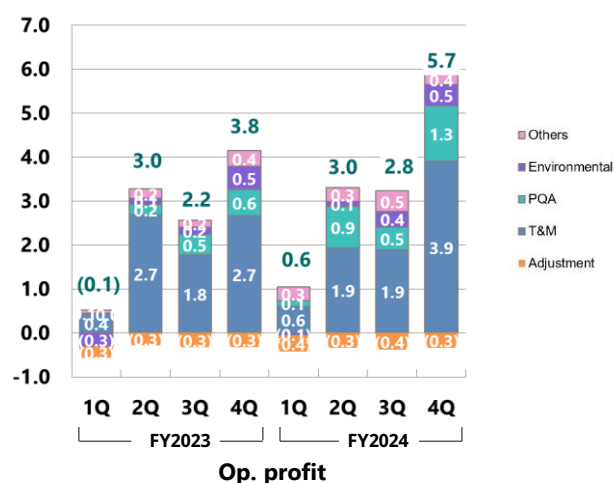
2-3. Consolidated performance - Revenue and Op. profit by quarters -

▶ 4Q(Jan.-Mar.) Operating margin : T&M 20.5%, PQA 15.0% , Environmental Measurement 17.1%

Bn. Yen



Bn. Yen



Note : Numbers are rounded off to the first decimal place.

The operating profit and the operating margin for consolidated and each business segment for 4Q are as follows:

Consolidated	: 5.7 billion yen (Operating margin : 17.8%)
T&M	: 3.9 billion yen (Operating margin : 20.5%)
PQA	: 1.3 billion yen (Operating margin : 15.0%)
Environmental Measurement	: 0.5 billion yen (Operating margin : 17.1%)

2-4. Overview of operations by business segment

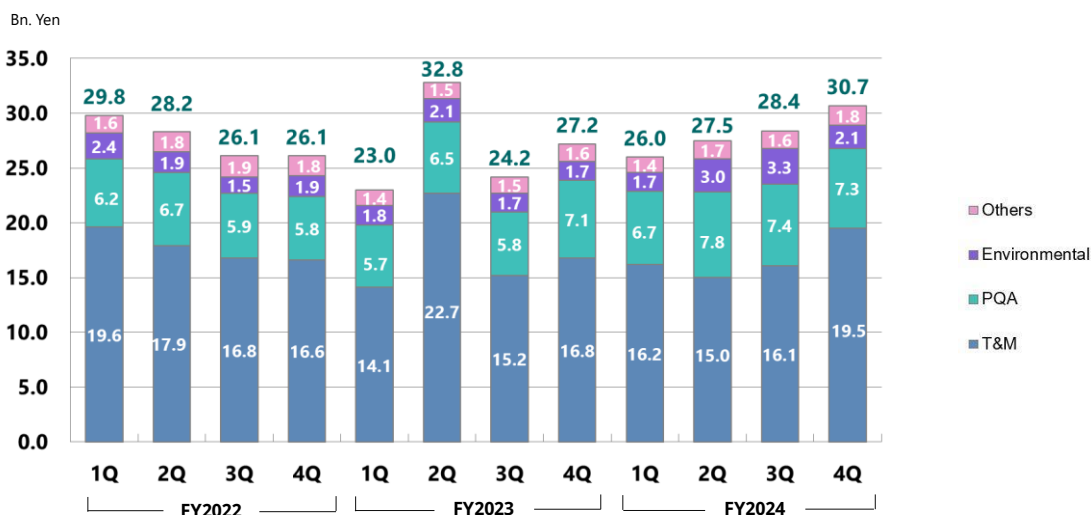
Segment FY2024 (April to March)

T&M: Capital investment, which had been stagnant due to rising global prices and labor costs, has resumed. However, cautiousness regarding investment remained. Demand for higher-speed fixed networks is strong.	
Mobile	Despite unstable investments, there is a gradual recovery trend in the 5G development market. Demand from automotives field is strong in the 5G utilization market.
Network Infrastructure	The creation of green data centers and data centers dedicated for generative AI use is accelerating. Installation of optical submarine cables is in increasing trend.
Electronics	Aggressive investment in basic research for 6G is currently in a wait-and-see situation. Base station construction and maintenance market is slow.
Asia & Others/Japan	Investment in the Chinese 5G smartphone development market is stagnating, but data center-related markets are strong.
Americas	The data center market is strong thanks to generative AI, etc.
PQA: Strong demand overseas, mainly in the United States. In Japan, the food demand related to inbound tourism is strong.	
Environmental: Demand for test solutions for EV/battery in Japan is strong.	

(No notes here)

2-5. Transition of Order Intake

T&M : increased 16% YoY, PQA : increased 2% YoY, Environmental Measurement : increased 26% YoY



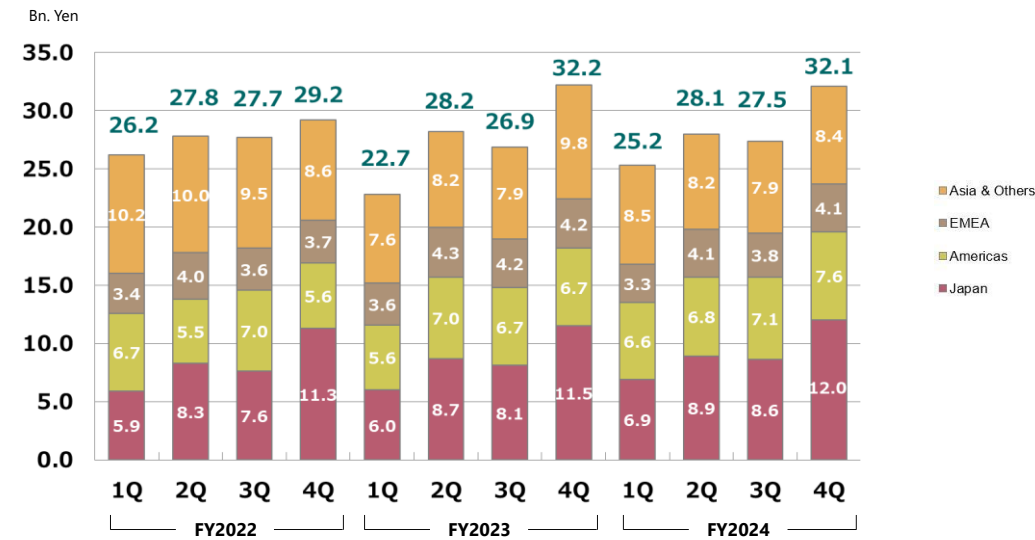
Note : Numbers are rounded off to the first decimal place.

Order intake for the T&M business in the fourth quarter increased 16% YoY to 19.5 billion yen. Order intake for the PQA business in the fourth quarter increased 2% YoY to 7.3 billion yen.

Order intake for the Environmental Measurement business in the fourth quarter increased 26% YoY to 2.1 billion yen.

The order backlog for the entire Group was 33.7 billion yen (decreased 3% YoY), 19.7 billion yen (decreased 14% YoY) for the T&M business, 7.4 billion yen (increased 13% YoY) for the PQA business, and 5.2 billion yen (increased 38% YoY) for the Environmental Measurement business.

2-6. Transition of Revenue by Region



(No notes here)

2-7. Cash Flow

▶ Operating cash flow margin ratio was 18.6%

FY2024 (Apr. to Mar.)

Operating CF : 21.1 Bn. Yen

Investing CF : (3.9) Bn. Yen

Financing CF : (12.3) Bn. Yen

Free Cash Flow

Op.CF + Inv. CF : 17.2 Bn. Yen

Cash at the end of period

50.1 Bn. Yen

Interest-bearing debt

6.1 Bn. Yen

Details

Unit : Billion Yen

Anritsu
Advancing beyond

! Accounts receivable and others 0.2		
Depreciation and amortization 5.7		
Inventories 5.4		
Profit(loss) before tax 12.7		
Tax (2.9)	Capex (3.9)	Dividend (5.3)
		Treasury Stock (3.9)*
		Deposit for Treasury Stock (1.3)
		Others (1.8)

Op. CF 21.1 Inv. CF (3.9) Fin. CF (12.3)

Note : Numbers are rounded off to the first decimal place.

* Treasury Stock: Includes 0.2 billion yen for performance-linked stock compensation.

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The operating cash flow was inflow of 21.1 billion yen.

The investing cash flow was outflow of 3.9 billion yen.

As a result, the free cash flow amounted to an inflow of 17.2 billion yen.

The financial cash flow was outflow of 12.3 billion yen. The main outflows was dividends payment of 5.3 billion yen (Dividend per share: Fiscal year end dividend: 20 yen, Interim dividend: 20 yen) and the cost of acquiring treasury stock of 5.2 billion yen.

Consequently, the balance of cash equivalents at the end of the period increased by 4.4 billion yen from the beginning of the fiscal year to 50.1 billion yen.

3-1. Forecast for full year of FY2025 (Consolidated)

▶ We aim to increase in revenue and profit in T&M and PQA business.

Unit: Billion Yen

International Financial Reporting Standards (IFRS)		FY2024	FY2025	
		Actual	Forecast	YoY
				YoY(%)
Revenue		113.0	123.0	10.0
Operating profit (loss)		12.1	15.0	2.9
Profit (loss) before tax		12.7	15.0	2.3
Profit (loss)		9.3	11.0	1.7
T&M	Revenue	70.1	77.0	6.9
	Op. profit (loss)	8.4	12.0	3.6
PQA	Revenue	28.2	30.0	1.8
	Op. profit (loss)	2.8	3.0	0.2
Environmental Measurement	Revenue	8.5	10.0	1.5
	Op. profit (loss)	0.9	0.9	0.0
Others	Revenue	6.1	6.0	(0.1)
	Op. profit (loss)	1.5	1.0	(0.5)
Adjustment	Op. profit (loss)	(1.4)	(1.9)	(0.5)

Reference : Exchange rate : FY2024 (Actual) 1USD=153 yen, 1EURO=164 yen
FY2025 (Forecast) 1USD=145 yen, 1EURO=160 yen

Note: Numbers for actual and forecast are rounded off to the first decimal place.

In the T&M business, our group's main business segment, we expect the measurement demand will continue to grow in order to support increasing network speed in data centers as generative AI is becoming more popular. In the mobile market, global shipments of smartphones are recovering, and we aim to capture the measurement demand mainly driven by the accelerated adoption of advanced smartphones equipped with AI.

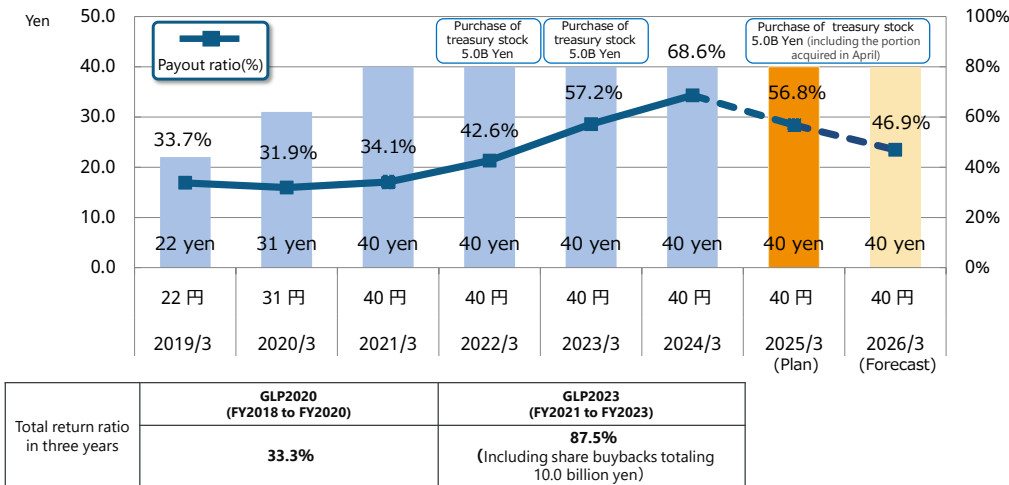
In the PQA business, we will seek to expand sales by launching new products to capture the demand for capital investment aimed at automation and manpower savings in the quality assurance process in the food market. We will also promote development of new products and reinforce our sales capabilities in the pharmaceutical market.

In the Environmental Measurement business, we will ensure to capture test demand for EVs/battery in Japan, which is expected to remain solid, and advance into overseas markets.

The impact of US tariff measures on economic activities is unclear at this moment, making it difficult to estimate their impact on our business. This forecast has been formulated based on the conditions prior to the implementation of US tariff measures. If conditions change due to the tariff measures in a way that is expected to materially affect our business and requires disclosure, we will promptly disclose the details.

3-2. Dividend plan and forecast

We plan to pay an annual dividend of 40 yen per share for FY2025.



The fiscal year-end dividend for FY2024 is planned to be 20 yen per share, resulting in an annual dividend of 40 yen. For FY2025, due to the uncertainty regarding the potential impact of US tariff measures, our current annual dividend forecast remains unchanged at 40 yen per share (including an interim dividend of 20 yen).

[Shareholder Return Policy]

The Company's basic policy for returning profits to its shareholders is to distribute profits in accordance with its consolidated performance and by taking into account the total return ratio.

With regard to dividends, while taking the basic approach of raising dividends on equity (DOE) in accordance with the increase in consolidated profits for the fiscal year, the Company aims at a consolidated dividend payout ratio of 50 percent or more. The Company's basic policy is to make distributions of dividends, twice a year, consisting of a fiscal year-end dividend and an interim dividend by resolution of the General Meeting of Shareholders and by approval of the Board of Directors.

The Company intends to carry out the purchase of treasury stock appropriately as necessary, by taking into account its financial situation, the trends in stock prices and other factors, in an effort to execute capital policies that respond flexibly to changes in the corporate environment.

4. Anritsu Initiatives

Hirokazu Hamada

Representative Director, President
ANRITSU CORPORATION

(No notes here)

4-1. Revenue and operating profit plan (1/2)

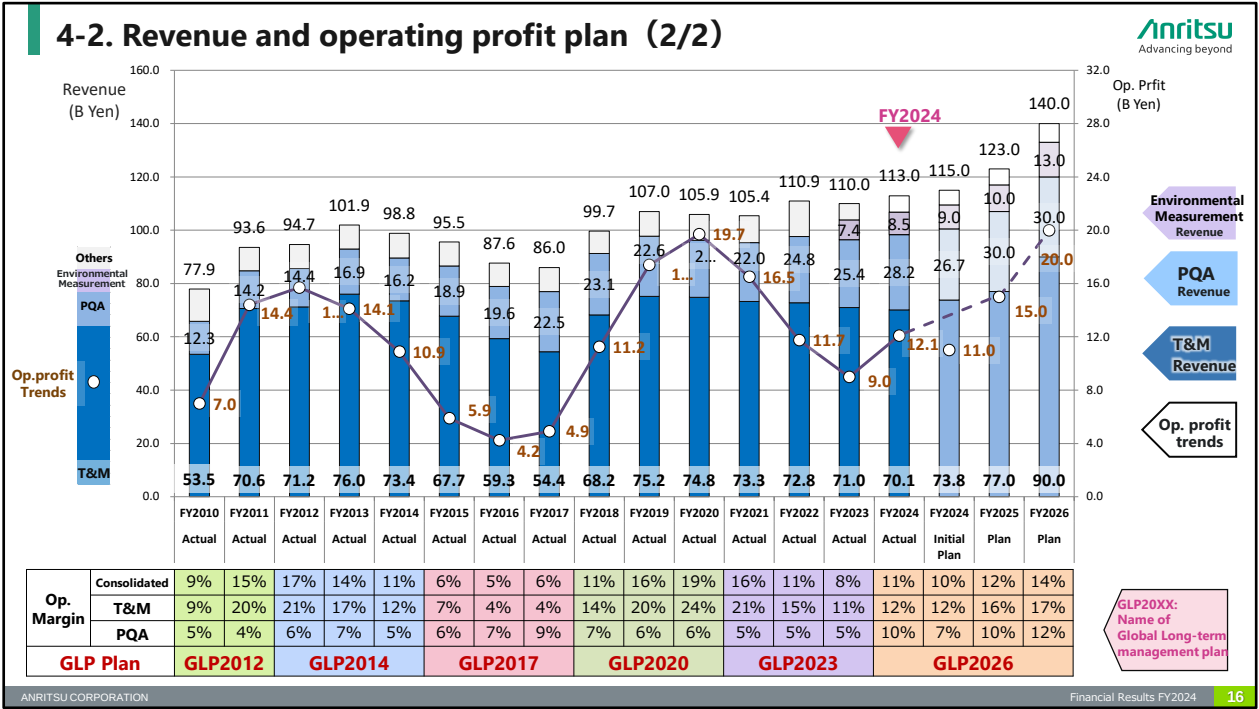
Indicators		GLP2026		
		FY2024 Actual	FY2025 Plan ^{※1}	FY2026 Plan ^{※2}
Revenue		113.0 B Yen	123.0 B Yen	140.0 B Yen
Op.profit		12.1 B Yen	15.0 B Yen	20.0 B Yen
Op.margin		11 %	12 %	14 %
Profit		9.3 B Yen	11.0 B Yen	15.0 B Yen
ROE		7.4 %	9.0 %	12.0 %
T&M	Revenue	70.1 B Yen	77.0 B Yen	90.0 B Yen
	Op.profit	8.4 B Yen	12.0 B Yen	15.0 B Yen
	Op.margin	12 %	16 %	17 %
PQA	Revenue	28.2 B Yen	30.0 B Yen	30.0 B Yen
	Op.profit	2.8 B Yen	3.0 B Yen	3.6 B Yen
	Op.margin	10 %	10 %	12 %
EM	Revenue	8.5 B Yen	10.0 B Yen	13.0 B Yen
	Op.profit	0.9 B Yen	0.9 B Yen	1.4 B Yen
	Op.margin	11 %	9 %	11 %

※1: Exchange rate for FY2025 (Forecast)

1USD=145 yen, 1EURO=160 yen

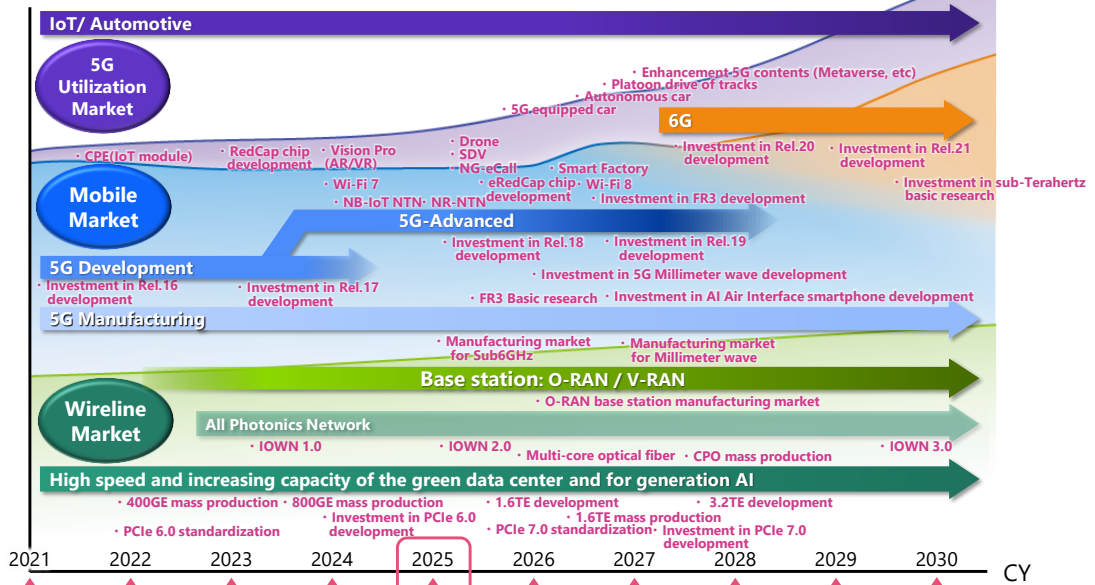
※2: Assumed exchange rate at the time of GLP2026 formulation 1USD=145 yen, 1EURO=155 yen

In the first year of GLP2026, FY2024, the T&M business fell short of its targets for both sales and operating profit. However, the PQA business and others exceeded their sales and operating profit targets. In the Environmental Measurement business, while sales did not meet expectations, operating profit surpassed the planned values. As a result, on a consolidated basis, sales were 2 billion yen below the target, but operating profit exceeded the target by 1.1 billion yen, marking a strong start for the first year of GLP2026. Based on these results, the plan for FY2025, the second year of GLP2026, is generally in line with expectations. We are committed to striving for the achievement of the GLP2026 plan moving forward.



4-3. Upcoming Initiatives : Mobile market trends and Business opportunity

Market size



In the smartphone market, shipments reached the lowest point in 2023, but recovered globally in 2024. Investments for development of smartphones with new functions, such as advanced smartphones equipped with AI, are also expected to recover gradually.

In the market for test instruments related to the 5G utilization field, demand is rising in the automotive market, which is increasingly shifting to SDVs. Going forward, as the test instrument market for 5G smartphones recovers, we expect the 5G test instrument market to grow gradually until around 2027.

In addition, FR3 (7GHz-15GHz), the candidate frequency band for use in 6G, was determined in WRC-23, and research for the realization of 6G has begun in Korea and the US.

The 3GPP is deliberating 6G standards with the goal of launching 6G service in 2030, and it has begun deliberations on the standardization of Release 20. We expect demand for 6G test instruments to start in earnest around 2027.

Generative AI, which emerged in 2023, has accelerated the establishment of new data centers and the increase in data center capacity. This trend will continue to be a powerful driver of test instrument demand. For generative AI-oriented data centers, the upgrade to 800GE networks is currently gaining full steam, and demand for 1.6TE speedup is also moving up. We believe that moves toward network sophistication, such as All-Photonics Network, will continue to drive test instrument demand for the networks.

We aim to seize these business opportunities and expand sales in the T&M business.

4-4. Upcoming Initiatives : New product X-ray inspection machine launch of XR76 series

XR76 Series: New X-ray Machine Achieving Both Labor Saving and Enhanced Quality Control

In traditional X-ray inspections, a significant amount of manpower is required for inspection setup and reinspection of false positives. The "XR76 Series," equipped with cutting-edge sensing technology and enhanced operability, achieves substantial labor savings and contributes to solving challenges faced by the food industry.



■ Features

- Inspection setup is completed with a single pass of products onto the conveyor.
- Intuitive operation like a smartphone
- False positive detection rate is reduced to 1/7 of the conventional rate. Reduces re-inspection time and improves yield
- Detection sensitivity improved by up to 40% compared to previous models
- Stable inspection even on high-speed lines
- Reduced downtime due to long life

■ Target Customers

Meat processing companies, Confectionery companies, Deli food companies, Frozen food companies, etc.

■ Start of sales

April 1, 2025 Sales to start in Japan and other Asian countries(Other regions, including Europe and the United States, will follow in order of availability)

(No notes here)

4-5. Upcoming Initiatives : Overseas expansion of the Environmental Measurement business

Accelerate initiatives aimed at global expansion of EV/battery testing and power supply businesses

《Initiatives during FY2025》

Realizing the North American Deployment of RZ-X2-100K

- Complete compliance with North American standards and obtain certification by the end of December 2025.
- Utilize existing business operations in the T&M business to initiate sales activities early.
- Establish collaborative relationships with co-creation partners who have a customer base in the North American market.

■ Target Customers

- North American automobile manufacturers and their supply chains (automobile parts manufacturers, contract testing companies, etc.)
- Customers aiming for the electrification of various mobility (motorcycles, construction machinery, agricultural machinery, aircraft, etc.)

MEDT
Mutual Energy Drive Technologies

**Bidirectional
power supply
RZ-X2-100K**



MEDT : Mutual Energy Drive Technologies. This is our own brand that showcases our core technologies used to achieve diverse, high-capacity energy control through advanced control of flexible power units with a wide operating range.

(No notes here)

4-6. Overview of MWC 2025

Mobile World Congress

The world's largest mobile communications-related trade show
Held from March 3 to March 6, 2025
in Barcelona



Key information

- **Number of attendees: 109,000**
This was 8,000 more than 2024 and on par with the previous record set in 2019

- **The contents of many companies' booths were AI-related**

Booth contents included using AI to improve network efficiency and various AI use cases and services

- There were multiple companies whose booths were related to AI RAN, which uses base station with AI functions
- MediaTek presented a demonstration of its Smart AI Antenna, which uses Anritsu devices

- **There were more NTN-related exhibits than last year**

NTN-related exhibits were featured at booths of operators, modular vendors, measurement equipment vendors, and other related companies, and there were more NTN-related exhibits than last year



MediaTek's booth



(No notes here)

4-7. Overview of Anritsu's Booth



- **Number of visitors: 332**

Number of visitors in 2024: 319, increase of 4% compared to last year

- **Focused on 6G, AI, automotive, and NTN**

RF field test (AI analysis) attracts the most attention

Exhibition on 6G and AI in collaboration with eight organizations

Eight organizations

- Aalborg University (Denmark)
- Corning Incorporated
- IOWN
- LG Uplus Corp.
- POSTECH (Pohang University of Science and Technology/Korea)
- RAPA (Korea Radio Promotion Association)
- SK Telecom Co., Ltd.
- Tor Vergata University of Rome



RF Field Test (AI Analysis)



(No notes here)

Appendix : Glossary

3GPP :	3rd Generation Partnership Project	NG-eCall :	Next Generation emergency Call
AI RAN :	Artificial Intelligence Radio Access Network	NTN :	Non-Terrestrial Network
AR :	Augmented Reality	NW :	Network
CPE :	Customer Premises Equipment	O-RAN :	Open Radio Access Network
CPO :	Co-Packged Optics	PCIe :	Peripheral Component Interconnect express
EM:	Environmental Measurement	PQA :	Products Quality Assurance
EMEA :	Europe, Middle East, Africa	RedCap :	Reduced Capability
eRedCap :	enhanced Reduced Capability	SDV :	Software-Defined Vehicle
EV :	Electric Vehicle	T&M:	Test and Measurement
GLP :	Global Long-term management Plan	VR :	Virtual Reality
IOWN :	Innovative Optical and Wireless Network	V-RAN :	Virtual Radio Access Network
NB-IoT :	NarrowBand Internet of Things	WRC :	World Radiocommunication Conference

(No notes here)



(No notes here)