

ANRITSU CORPORATION

Financial Results of FY2024: Q&A Summary

Q1: Please explain why operating profit for the T&M business was high in Q4.

A1:

Mobile products and data center-related products, which are highly profitable, performed well. In addition, loss on valuation of inventories decreased.

Q2: Order intake of the T&M business increased in Q4. Is it recovering in general?

A2:

R&D investments for smartphones in regions except for China are on a recovery trend, and data center-related demand remained strong. Automotive-related demand is also increasing, so we believe that orders are recovering.

Q3:

What are the drivers for achieving the revenue and profit growth plan for the T&M business in FY2025?

A3:

We expect the growth drivers will be NTN, Wi-Fi 7, NG-eCall, SDV, and 5G-equipped vehicles in the mobile market, and 1.6TE optical transceivers and PCIe Gen7 in the data center-related market. By securing demand for these markets, we expect to achieve revenue growth. Regarding operating profit, we expect an increase due to growth in revenue and a reduction in loss on valuation of inventories.

Q4:

Do you expect demand for EV/battery testing equipment in the Environmental Measurement business to remain strong going forward?

A4:

We expect that R&D testing demand from manufacturers in Japan will continue to remain strong.

Q5: Please explain the impact of the US tariff measures.

A5:

The impact of the US tariff measures is unclear at this moment, making it difficult to estimate the impact on our business. We are currently taking measures to minimize the impact. We are considering specific measures, including increasing production in the US, as we have manufacturing plants in the US.