

ANRITSU CORPORATION

Financial Results of FY2025 Q3: Q&A Summary

Q1: What is your evaluation of the Q3 results and the future outlook for the T&M business?

A1: Investment by customers has resumed, and the performance of our T & M business in Q3 was broadly consistent with expectations. We anticipate that strong demand, particularly for data center-related products will continue into Q4 and beyond.

Q2: The T&M business recorded 17.2 billion yen in sales for Q3, while the order backlog stands at approximately 25.0 billion yen. Were there any sales that did not materialize due to special factors?

A2: This was not due to any special factors, but is primarily attributable to the timing of orders.

Q3: What is the demand trend for T&M instruments used in 800GE and 1.6TE optical transceivers?

A3: Demand for instruments supporting 1.6TE is beginning to emerge. However, 800GE-related products remain the mainstream, at this stage.

Q4: What impact is the emergence of physical AI expected to have on your business?

A4: As physical AI continues to advance, demand for data centers is expected to increase.

Q5: Will memory shortages or price increases have an impact on your Mobile business?

A5: At present, we are not seeing any significant impact on our business. However, we are monitoring the situation closely.

Q5: The consolidated gross profit margin for Q3 improved compared with the same period of the previous year. Are there any specific factors that contributed to this improvement?

A5: The primary factor was that FY2025 returned to normal operating levels, while expenses were incurred in FY2024 that were higher than usual, including loss on revaluation of inventories.